

<b>Tribal Economic Development Grants</b>		<b>Agency/Program #:</b> 6501-51-I1
		<b>Division:</b> Business Resources
		<b>Program:</b>
<b>Agency Name:</b>	Department of Commerce	
<b>Agency Contact:</b>	Andy Poole	841-2707
<b>LFC Contact:</b>	Representative Erickson, Representative Ripley	
<b>LFD Liaison:</b>	Pam Joehler	444-2722
<b>OBPP Liaison:</b>	Mark Bruno	444-4588

**Program or Project Description:**

Indian Country Economic Development (ICED) Program – A total of \$798,496 is available to support tribal business development projects, workforce training projects, entrepreneurial training, feasibility studies and other types of Indian economic development activities and projects. Tribal governments apply for funds to address priority economic development needs. Also, the Department of Commerce, working with the State/Tribal Economic Development Commission invests some of the funds in statewide Indian economic development activities.

Appropriation, Expenditure and Source					Approp & Expenditure numbers are as of April 15, 2008
Fund Name:	2008		2009		
	Approp.	Expended	Approp.	Expended	
General Fund					
State Special					
Federal Funds					
<b>Total:</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	

**Legislative Goal(s):**

To provide ICED funding to:  
 Help Tribes maintain or expand their businesses by creating or retaining jobs,  
 Help leverage at least \$1 for every \$1 in ICED funds,  
 Help Montana Tribes address their priorities through funding economic development projects.

**Legislative Performance Measures :**

Number of jobs created or retained as a result of ICED investment,  
 Amount of leveraged funds,  
 Number of projects that met or exceeded their proposed goals.

	<b>2009 Biennium Significant Milestones:</b>	Completion Dates	
		Target	Actual
1	→Each of the 8 tribal governments to apply for the \$70,000 of FY08 available funds by the March 31, 2008 application deadline. Target date March 31, 2008 - completed.		
2	Each of the 8 tribal governments to apply for the \$70,000 of FY09 available funds by the March 31, 2009 application deadline. Target date March 31, 2009		
3	Native American business owners from each of the 8 Tribal Nations have applied for a total of \$70,000 in funds from the Montana Indian Equity Fund prior to 05-31-08. The target date was June 30, 2008		
4	Indianpreneurship course and technical assistance offered in each of the 8 Tribal Nations; courses still in process. Target completion date is June 30, 2008.		
5			

**Agency Performance Report:**

The following information is summarized from the 11-page document submitted by the agency. This document is attached.

## 1) Number of jobs created or retained as a result of ICED investment:

FY 2006 -- 19 jobs created; 523 workers trained

FY 2007 -- 17 jobs created; 0 workers trained

FY 2008 -- 48 potential jobs created; 104 workers trained

## 2) Amount of leveraged funds

FY 2006 -- \$2,741,909 Total awarded \$440,000 6.23:1 match

FY 2007 -- \$3,328,956 Total awarded \$400,000 8.32:1 match

FY 2008 -- \$3,171,610 Total awarded \$568,829 5.66:1 match

## 3) Number of projects that met or exceeded their proposed goals

FY 2006 -- 8 of 8

FY 2007 -- 4 of 8 (4 grants still "open")

FY 2008 -- 1 of 9 (8 grants still "open" or "pending")

**LFD Narrative:**

LFD ASSESSMENT: On-Track

DATA RELEVANCE: The information reported in the Agency Performance section relates to the legislative goals and performance measures.

APPROPRIATION STATUS: Appropriation and expenditure data were not provided

COMMENTS: Approximately 29 percent of the FY 2008 appropriation is uncommitted.

## OPTIONS:

1) Dismiss from further review

2) Review again in October 2008

3) Request additional information

4) Upgrade or downgrade the rating

## Potential Questions for the Committee:

- What budget changes are being considered for the 2011 biennium for this program and why?
- What are the next steps in implementation to assure continued positive outcomes?
- Are there any potential obstacles in the near future that may change the course of this initiative or progress towards the goal?
- How is this level of performance going to be sustained?
- Why was this particularly successful?

Version

Date

Author

Change Description

LFD

	5/21/2008	Joehler

Added LFD narrative; summarized agency performance info

## Indian Country Economic Development (ICED) Program

Revised 4/29/08

FY	GRANTEE	PROJECT	ACTIVITIES	CONTRACT NUMBER	AWARD	LEVERAGE	MET OR EXCEEDED PROPOSED GOALS	POTENTIAL JOBS TO BE CREATED/ RETAINED/ TRAINED	ACTUAL JOBS CREATED &/OR RETAINED	ACTUAL WORKERS TRAINED	STATUS	NOTES
2008	Crow	Revolving loan fund	Maintain and expand loan fund	MT-ICED-08-09	\$70,000	\$80,000		2			Pending	Committee approved on 4/23/08; <b>contract being developed</b> ; Retain 2
2008	Confederated Salish & Kootenai	Economic development planning	Planning, oversight and tech. assistance in developing eco devo office	MT-ICED-08-08	\$70,000	\$300,000		2			Pending	Committee approved on 4/23/08; <b>contract being developed</b> ; Retain 2
2008	Northern Cheyenne	Telecommunications /A&C Cultural Info & Tourism Ctr	Environmental assessment and boundary surveys /Business plan	MT-ICED-08-07	\$70,000	\$208,097		14			Pending	Committee approved on 4/23/08; <b>contract being developed</b> ; Create 14-24
2008	Little Shell	Nokomis Child Care Center	Design, develop and implement a center based on Chippewa traditions.	MT-ICED-08-06	\$70,000	\$154,400		2			Open	Contract dates 4/10/08-4/10/09 <b>Contract being signed</b> <b>Interim progress report due 10/10/08</b> Final report due 3/10/09 Create 2-3, potential 12-20 at full implementation
2008	Chippewa Cree	Ojibwa Ne-I-Yah-W Initiative	Start up funds for tribal workforce trng to develop a healthy workforce	MT-ICED-08-05	\$70,000	\$235,200		5			Pending	Committee approved on 4/23/08; <b>contract being developed</b> ; Create 5 initially; 14-15 with more funding and 100-150 at full implementation
2008	Blackfeet	Pikuni Industries	Research, develop and prototype Advanced Lightweight Materials	MT-ICED-08-04	\$70,000	\$1,600,000		12			Open	Contract dates 12/28/07-12/28/08 <b>Interim progress report due 6/28/08</b> Final report due 11/28/08 Create 12-18 initially, potential 100 jobs by year 5
2008	Fort Belknap	Little River Smokehouse	Working capital and beef/buffalo inventory	MT-ICED-08-03	\$70,000	\$165,000		9			Open	Contract dates 12/21/07-12/21/08 <b>Interim progress report due 6/21/08</b> Final report due 11/21/08 Retain 4 jobs, create 5
2008	Fort Peck	Fort Peck Landowners Association	Develop land association infrastructure	MT-ICED-08-02	\$70,000	\$379,463		2			Open	Contract dates 12/14/07-12/14/08 <b>Interim progress report due 6/14/08</b> Final report due 11/14/08 Create 2 initially, potential for 6 more up to 8
2008	Opportunity Link	Training	A Heartland Institute Training	MT-ICED-08-01	\$8,829	\$49,450	Yes	0		104	Closed	Course held 9/11/07-9/13/07 in Great Falls; titled "Hometown Competitiveness and Sustaining Success in Tribal Economic Development"
<b>2008 SUB-TOTALS</b>					\$568,829	\$3,171,610		48		104		5.66:1 match (note: doesn't include Opportunity Link training - #08-01)

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2007	Little Shell	Assessment of deeded, tribally owned land	Usable land and timber inventory /assessment	MT-ICED-07-08A	\$50,000	\$50,264		0			Open	Contract dates 3/28/07-9/28/08 Interim progress report due 9/27/07 <b>Amendment being signed</b> <b>Final report due 8/28/08</b>
2007	Confederated Salish & Kootenai	Flathead Lath and Dowel and People's Center Museum	Mill expansion and business /strategic plan for cultural museum	MT-ICED-07-07B	\$50,000	\$2,042,957		14			Open	Contract dates 3/27/07-7/27/08 Interim progress report due 9/27/07 Change in scope rec'd; <b>Amendment being signed</b> <b>Final report due 6/27/08</b> Retain 10 in mill/Retain 4 in center
2007	Crow	Revolving loan fund	Fund capital & training	MT-ICED-07-06	\$50,000	\$50,000		2			Open	Contract dates 3/26/07-3/26/08 Interim progress report due 9/26/07 <b>Need add'l information on final report which was due 2/26/08</b> Retain 2
2007	Fort Peck	North Sprole/Artisan Guild	Feasibility study /Business plan	MT-ICED-07-05	\$50,000	\$200,000	Yes	4	4		Closed	Contract dates 1/22/07-1/22/08 Create 4, Claimed 4 - 2 in Artists Guild; 1 consultant, 1 oversight
2007	Fort Belknap	Little River Smokehouse	Working capital	MT-ICED-07-04	\$50,000	\$188,000	Yes	8	8		Closed	Contract dates 12/27/06-12/27/07 Create 8-10
2007	Northern Cheyenne	Telecommunications	Code and regulatory filing	MT-ICED-07-03	\$50,000	\$53,735	Yes	1	1		Closed	Contract dates 9/29/06-9/29/07 Retain 1
2007	Blackfeet	Oki Communications	Start-up capital	MT-ICED-07-02	\$50,000	\$444,000	Yes	2	4		Closed	Contract dates 7/11/06-7/11/07 Create 2
2007	Chippewa Cree	Ethanol plant	Design/build phase	MT-ICED-07-01B	\$50,000	\$300,000		0			Open	Contract dates 7/1/06-6/30/08 Interim progress report due 1/1/07 Final report due 5/30/08 <b>Need to begin contract closeout</b> At full implementation, same potential 43 jobs proposed in FY06
<b>2007 SUB-TOTALS</b>					\$400,000	\$3,328,956		31	17	0		8.32:1 match

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2006	Crow	Revolving loan fund	Fund start up & training	MT-ICED-06-08	\$55,000	\$104,700	Yes	2	2		Closed	Contract dates 4/4/06-4/4/07 Create 2
2006	Blackfeet	Manpower program	FEMA disaster training	MT-ICED-06-07	\$55,000	\$106,022	Yes	500		500	Closed	Contract dates 3/8/06-3/8/07 Blackfeet Manpower trained 500 people to prepare them to seek employment as temporary disaster workers and included additional training in Georgia and Florida. Once all that training was complete, then those trained individuals could work on any future FEMA disasters.
2006	Little Shell	Tribal capital and visitor center	Feasibility study, business plan, grant writing	MT-ICED-06-06	\$55,000	\$50,000	Yes	0	1		Closed	Contract dates 1/26/06-1/26/07 Create 6-8 potential jobs at full implementation; claimed 1 for consultant
2006	Confederated Salish & Kootenai	Flathead Stickers	Equipment purchase	MT-ICED-06-05	\$55,000	\$70,777	Yes	23	3	23	Closed	Contract dates 1/19/06-1/19/07 Create 3, train 23
2006	Fort Belknap	Little Rockies Meat Packing	Working capital	MT-ICED-06-04	\$55,000	\$50,000	Yes	8	8		Closed	Contract dates 12/22/05-12/31/06 Retain 8, potential for 12 additional jobs in long term
2006	Northern Cheyenne	Telecommunications	Feasibility study	MT-ICED-06-03	\$55,000	\$90,410	Yes	0	2		Closed	Contract dates 11/18/05-11/18/06 Claim 2 for consultant and oversight
2006	Chippewa Cree	Ethanol plant	Marketing study	MT-ICED-06-02	\$55,000	\$150,000	Yes	0	2		Closed	Contract dates 10/25/05-1/26/07 If plant built, expect to create 43 potential jobs at full implementation Claim 2 for consultant and oversight
2006	Fort Peck	Mitakuye Corporation	Business plan and marketing strategy	MT-ICED-06-01	\$55,000	\$2,120,000	Yes	0	1		Closed	Contract dates 10/28/05-10/28/06 Claim 1 for oversight
<b>2006 SUB-TOTALS</b>					\$440,000	\$2,741,909		533	19	523		6.23:1 match
<b>CUMULATIVE TOTALS</b>					\$1,408,829	\$9,242,475		612	36	627		6:56:1 match

Note 1: FY 2006 matches were not increased when the State Tribal Economic Development Commission increased project awards by \$5,000.

Note 2: Potential jobs to be created/retained/trained can be short term and long term.

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2008	Blackfeet	Pikuni Industries	Research, develop and prototype Advanced Lightweight Materials	MT-ICED-08-04	\$70,000	\$1,600,000	0	12	0	0	Open	Contract dates 12/28/07-12/28/08 Interim progress report due 6/28/08 Final report due 11/28/08 Create 12-18 initially, potential 100 jobs by year 5
2007	Blackfeet	Oki Communications	Start-up capital	MT-ICED-07-02	\$50,000	\$444,000	Yes	2	4	0	Closed	Contract dates 7/11/06-7/11/07 Create 2
2006	Blackfeet	Manpower program	FEMA disaster training	MT-ICED-06-07	\$55,000	\$106,022	Yes	500	0	500	Closed	Contract dates 3/8/06-3/8/07 Blackfeet Manpower trained 500 people to prepare them to seek employment as temporary disaster workers and included additional training in Georgia and Florida. Once all that training was complete, then those trained individuals could work on any future FEMA disasters.
<b>CUMULATIVE TOTALS</b>					\$175,000	\$2,150,022		514	4	500		
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2008	Crow	Revolving loan fund	Maintain and expand	MT-ICED-08-09	70000	80000	0	2	0	0	Pending	Committee approved on 4/23/08; contract being developed; Retain 2
2007	Crow	Revolving loan fund	Fund capital & training	MT-ICED-07-06	\$50,000	\$50,000	0	2	0	0	Open	Contract dates 3/26/07-3/26/08 Interim progress report due 9/26/07 Need add'l information on final report which was due 2/26/08 Retain 2
2006	Crow	Revolving loan fund	Fund start up & training	MT-ICED-06-08	\$55,000	\$104,700	Yes	2	2	0	Closed	Contract dates 4/4/06-4/4/07 Create 2
<b>CUMULATIVE TOTALS</b>					<b>\$175,000</b>	<b>\$234,700</b>		<b>6</b>	<b>2</b>	<b>0</b>		
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2008	Confederated Salish & Kootenai	Economic development planning	Planning, oversight and tech. assistance in developing eco devo office	MT-ICED-08-08	70000	300000	0	2	0	0	Pending	Committee approved on 4/23/08; contract being developed; Retain 2
2007	Confederated Salish & Kootenai	Flathead Lath and Dowel and People's Center Museum	Mill expansion and business /strategic plan for cultural museum	MT-ICED-07-07B	\$50,000	\$2,042,957	0	14	0	0	Open	Contract dates 3/27/07-7/27/08 Interim progress report due 9/27/07 Change in scope rec'd; Amendment being signed Final report due 6/27/08 Retain 10 in mill/Retain 4 in center
2006	Confederated Salish & Kootenai	Flathead Stickers	Equipment purchase	MT-ICED-06-05	\$55,000	\$70,777	Yes	23	3	23	Closed	Contract dates 1/19/06-1/19/07 Create 3, train 23
<b>CUMULATIVE TOTALS</b>					<b>\$175,000</b>	<b>\$2,413,734</b>		<b>39</b>	<b>3</b>	<b>23</b>		
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2008	Fort Belknap	Little River Smokehouse	Working capital and beef/buffalo inventory	MT-ICED-08-03	\$70,000	\$165,000	0	9	0	0	Open	Contract dates 12/21/07-12/21/08 Interim progress report due 6/21/08 Final report due 11/21/08 Retain 4 jobs, create 5
2007	Fort Belknap	Little River Smokehouse	Working capital	MT-ICED-07-04	\$50,000	\$188,000	Yes	8	8	0	Closed	Contract dates 12/27/06-12/27/07 Create 8-10
2006	Fort Belknap	Little Rockies Meat Packing	Working capital	MT-ICED-06-04	\$55,000	\$50,000	Yes	8	8	0	Closed	Contract dates 12/22/05-12/31/06 Retain 8, potential for 12 additional jobs in long term
<b>CUMULATIVE TOTALS</b>					<b>\$175,000</b>	<b>\$403,000</b>		<b>25</b>	<b>16</b>	<b>0</b>		
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2008	Fort Peck	Fort Peck Landowners Association	Develop land association infrastructure	MT-ICED-08-02	\$70,000	\$379,463	0	2	0	0	Open	Contract dates 12/14/07-12/14/08 Interim progress report due 6/14/08 Final report due 11/14/08 Create 2 initially, potential for 6 more up to 8
2007	Fort Peck	North Spole/Artisan Guild	Feasibility study /Business plan	MT-ICED-07-05	\$50,000	\$200,000	Yes	4	4	0	Closed	Contract dates 1/22/07-1/22/08 Create 4, Claimed 4 - 2 in Artists Guild; 1 consultant, 1 oversight
2006	Fort Peck	Mitakuye Corporation	Business plan and marketing strategy	MT-ICED-06-01	\$55,000	\$2,120,000	Yes	0	1	0	Closed	Contract dates 10/28/05-10/28/06 Claim 1 for oversight
<b>CUMULATIVE TOTALS</b>					<b>\$175,000</b>	<b>\$2,699,463</b>		<b>6</b>	<b>5</b>	<b>0</b>		
<p>Note 1: FY 2006 matches were not increased when the State Tribal Economic Development Commission increased project awards by \$5,000.</p> <p>Note 2: Potential jobs to be created/retained/trained can be short term and long term.</p>												

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2008	Little Shell	Nokomis Child Care Center	Design, develop and implement a center based on Chippewa traditions.	MT-ICED-08-06	\$70,000	\$154,400	0	2	0	0	Open	Contract dates 4/10/08-4/10/09 Contract being signed Interim progress report due 10/10/08 Final report due 3/10/09 Create 2-3, potential 12-20 at full implementation
2007	Little Shell	Assessment of deeded, tribally owned land	Usable land and timber inventory /assessment	MT-ICED-07-08A	\$50,000	\$50,264	0	0	0	0	Open	Contract dates 3/28/07-9/28/08 Interim progress report due 9/27/07 Amendment being signed Final report due 8/28/08
2006	Little Shell	Tribal capital and visitor center	Feasibility study, business plan, grant writing	MT-ICED-06-06	\$55,000	\$50,000	Yes	0	1	0	Closed	Contract dates 1/26/06-1/26/07 Create 6-8 potential jobs at full implementation; claimed 1 for consultant
<b>CUMULATIVE TOTALS</b>					<b>\$175,000</b>	<b>\$254,664</b>		<b>2</b>	<b>1</b>	<b>0</b>		
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2008	Northern Cheyenne	Telecommunications /A&C Cultural Info & Tourism Ctr	Environmental assessment and boundary surveys /Business plan	MT-ICED-08-07	70000	208097	0	14	0	0	Pending	Committee approved on 4/23/08; contract being developed; Create 14-24
2007	Northern Cheyenne	Telecommunications	Code and regulatory filing	MT-ICED-07-03	\$50,000	\$53,735	Yes	1	1	0	Closed	Contract dates 9/29/06-9/29/07 Retain 1
2006	Northern Cheyenne	Telecommunications	Feasibility study	MT-ICED-06-03	\$55,000	\$90,410	Yes	0	2	0	Closed	Contract dates 11/18/05-11/18/06 Claim 2 for consultant and oversight
<b>CUMULATIVE TOTALS</b>					<b>\$175,000</b>	<b>\$352,242</b>		<b>15</b>	<b>3</b>	<b>0</b>		
<p>Note 1: FY 2006 matches were not increased when the State Tribal Economic Development Commission increased project awards by \$5,000.</p> <p>Note 2: Potential jobs to be created/retained/trained can be short term and long term.</p>												

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2008	Chippewa Cree	Ojibwa Ne-I-Yah-W Initiative	Start up funds for tribal workforce trng to develop a healthy workforce	MT-ICED-08-05	70000	235200	0	5	0	0	Pending	Committee approved on 4/23/08; contract being developed; Create 5 initially; 14-15 with more funding and 100-150 at full implementation
2007	Rocky Boy's	Ethanol plant	Design/build phase	MT-ICED-07-01B	\$50,000	\$300,000	0	43	0	0	Open	Contract dates 7/1/06-6/30/08 Interim progress report due 1/1/07 Final report due 5/30/08 <b>Need to begin contract closeout</b> Same potential 43 jobs proposed in FY06
2006	Chippewa Cree	Ethanol plant	Marketing study	MT-ICED-06-02	\$55,000	\$150,000	Yes	0	2	0	Closed	Contract dates 10/25/05-1/26/07 If plant built, expect to create 43 potential jobs at full implementation Claim 2 for consultant and oversight
<b>CUMULATIVE TOTALS</b>					<b>\$175,000</b>	<b>\$685,200</b>		<b>48</b>	<b>2</b>	<b>0</b>		
<p>Note 1: FY 2006 matches were not increased when the State Tribal Economic Development Commission increased project awards by \$5,000.</p> <p>Note 2: Potential jobs to be created/retained/trained can be short term and long term.</p>												