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CONSULTING, LLC

*The experience and dedication you deserve*

## **Montana Teachers' Retirement System**

**Experience Study Results**  
**July 1, 2013 to July 1, 2017**

**Presented May 18, 2018**  
**Todd B. Green ASA, FCA, MAAA**  
**Joseph Walls**



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# Actuarial Assumptions



- Used to forecast future contingent events that impact the timing and amount of benefit payments
- Assumptions are long term estimates
  - Experience emerges short term
  - Year to year fluctuations expected
- Should be “best guess” based on both:
  - Past history (actual experience)
    - Strong indicator for some assumptions like mortality
    - Less valuable for other assumptions
  - Future expectations
- Should be explicit – each assumption is individually reasonable and best estimate



# Actuarial Assumptions



- No “correct” assumptions
  - Blend of art and science
  - Range of acceptable assumptions
- More aggressive assumptions are more likely to generate actuarial losses in future years; more conservative are likely to generate actuarial gains
- Most powerful assumption is the investment return assumption (also called the discount rate)
- Ultimate responsibility for selection of assumptions generally lies with the Board of Trustees



# Actuarial Assumptions



- Two types of assumptions
  - Demographic (things that happen to people)
    - Retirement                      Termination of employment
    - Disability                        Sick leave conversion
    - Pre-retirement death      Death after retirement
  
  - Economic
    - Investment return/interest rate
    - Salary increases
    - Payroll growth
    - Price inflation



# Demographic Assumptions

- Assumptions Reviewed
  - Rates of Withdrawal
  - Rates of Pre-Retirement Mortality
  - Rates of Disability Retirement
  - Rates of Service Retirement
  - Rates of Post-Retirement Mortality
  - Rates of Salary Increase
  
- Actuarial Standard of Practice (ASOP) No. 35, *“Selection of Demographic and Other Noneconomic Assumptions for Measuring Pension Obligations”*, which provides guidance to actuaries in selecting demographic assumptions for measuring obligations under defined benefit plans.



## Demographic Assumptions



- Study compares what actually happened during the study period (7/1/2013 through 7/1/2017) with what was expected to happen.
- Assumption changes recommended if actual experience differs significantly from expected.
- Judgment required to extrapolate future experience from past experience.



## Demographic Assumptions (Withdrawal Rates)



- Reviewed experience separately for full time vs. part time members
- Actual/expected ratios were 79% and 157% respectively for full time members and part time members
- A ratio that is less than 100% indicates there were less withdrawals during the experience period than anticipated by the assumption
- A ratio that is greater than 100% indicates there were more withdrawals during the experience period than anticipated by the assumption



## Demographic Assumptions (Withdrawal Rates)

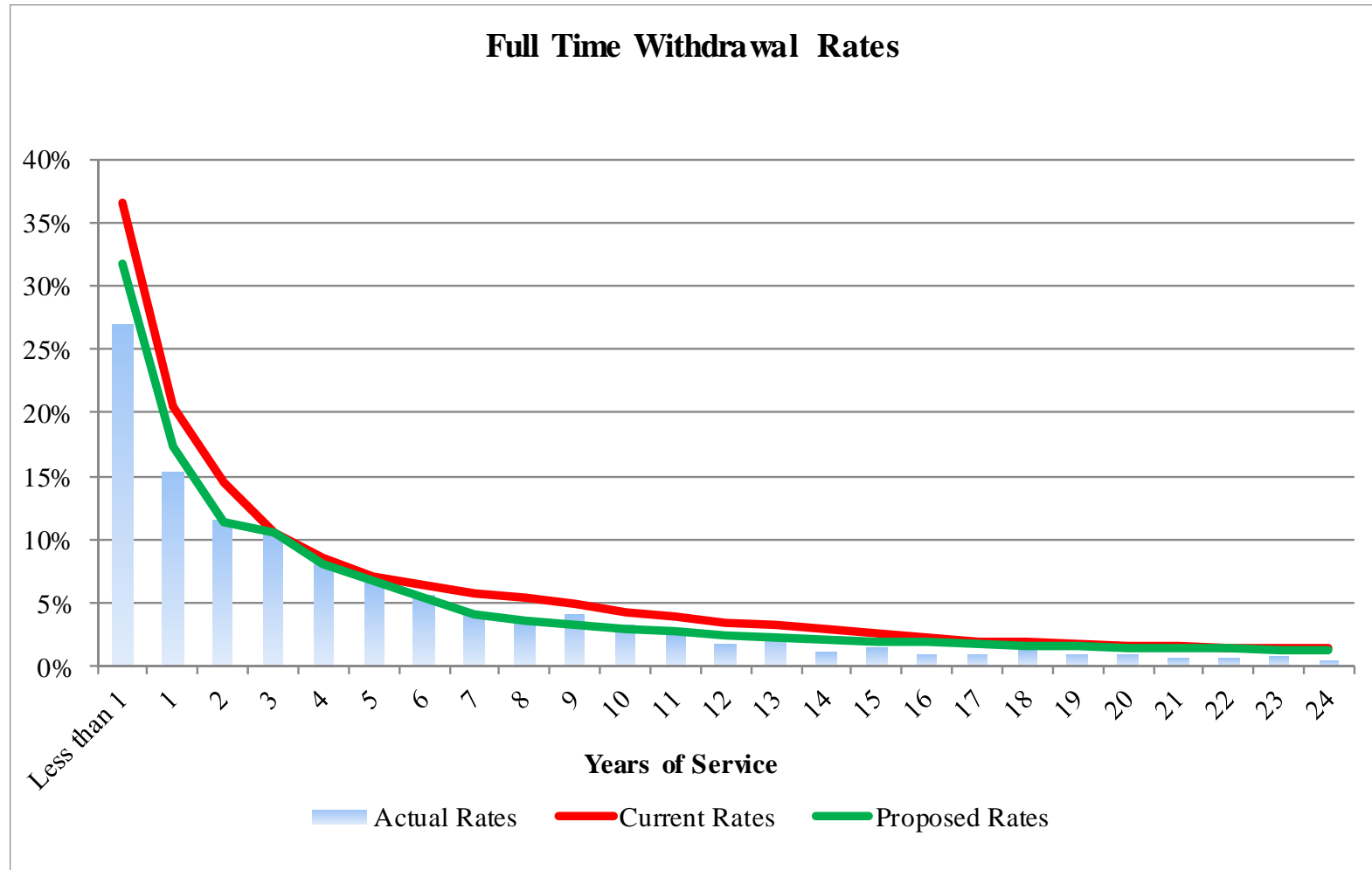


- Recommend updating the assumed rates of withdrawal based on full time and part time members





# Demographic Assumptions (Withdrawal Rates)





# Demographic Assumptions (Withdrawal Rates)





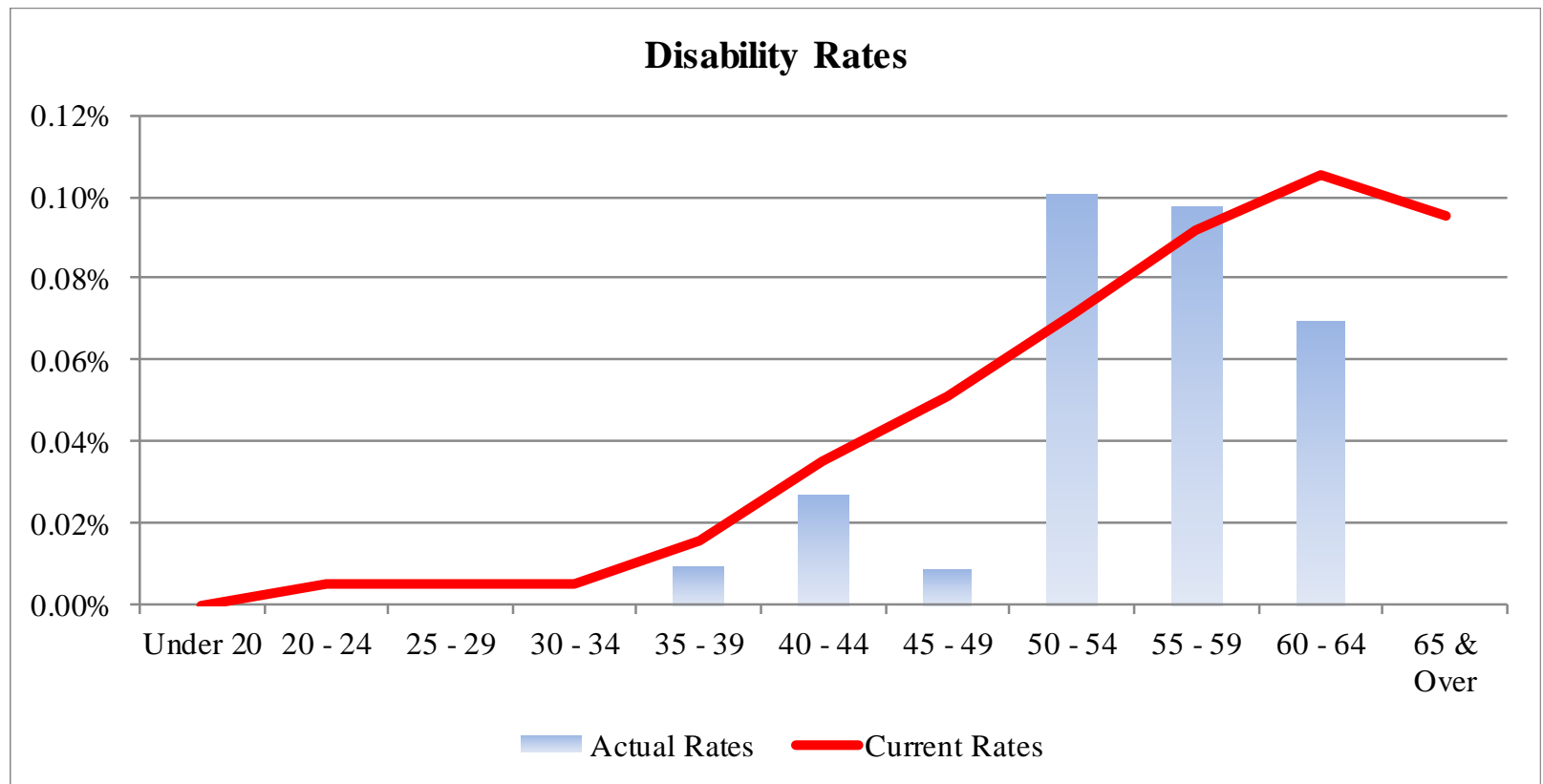
## Demographic Assumptions (Disability Retirements)



- Experience yielded an actual/expected ratio of 78%.
- An actual/expected ratio that is less than 100% indicates that the number of disability retirements over the experience period was less than anticipated
- Disability retirements represent a small component of the Retirement System's obligation (35 total disability retirements occurred during the experience period)
- When combining experience from the last experience study the actual/expected ratio is 97%
- Recommend no change in this assumption



# Demographic Assumptions (Disability Retirements)





# Demographic Assumptions (Service Retirements)



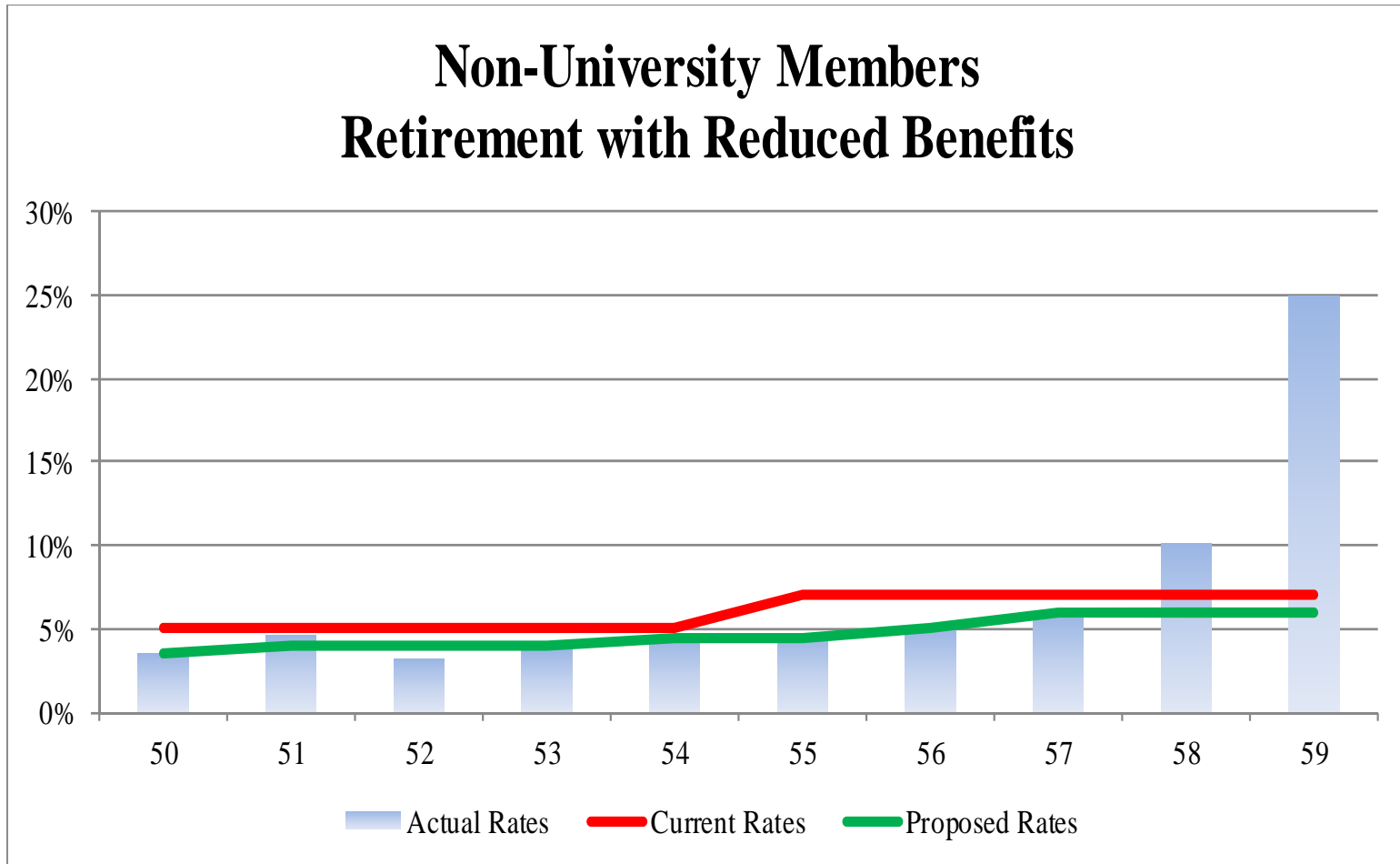
- Reduced retirement benefit
  - Experience yielded actual/expected ratios of 113% and 82% respectively for Non-University and University members
  - In general, non-university member retirements less than anticipated for ages 50 to 55 and more than anticipated for ages 56 to 59
  - Recommend updating current assumption for reduced retirement benefit eligibility for non-university members.
  - University members represent a small declining portion of the membership, therefore recommend no change to the current assumption



# Demographic Assumptions (Service Retirements)



## Non-University Members Retirement with Reduced Benefits

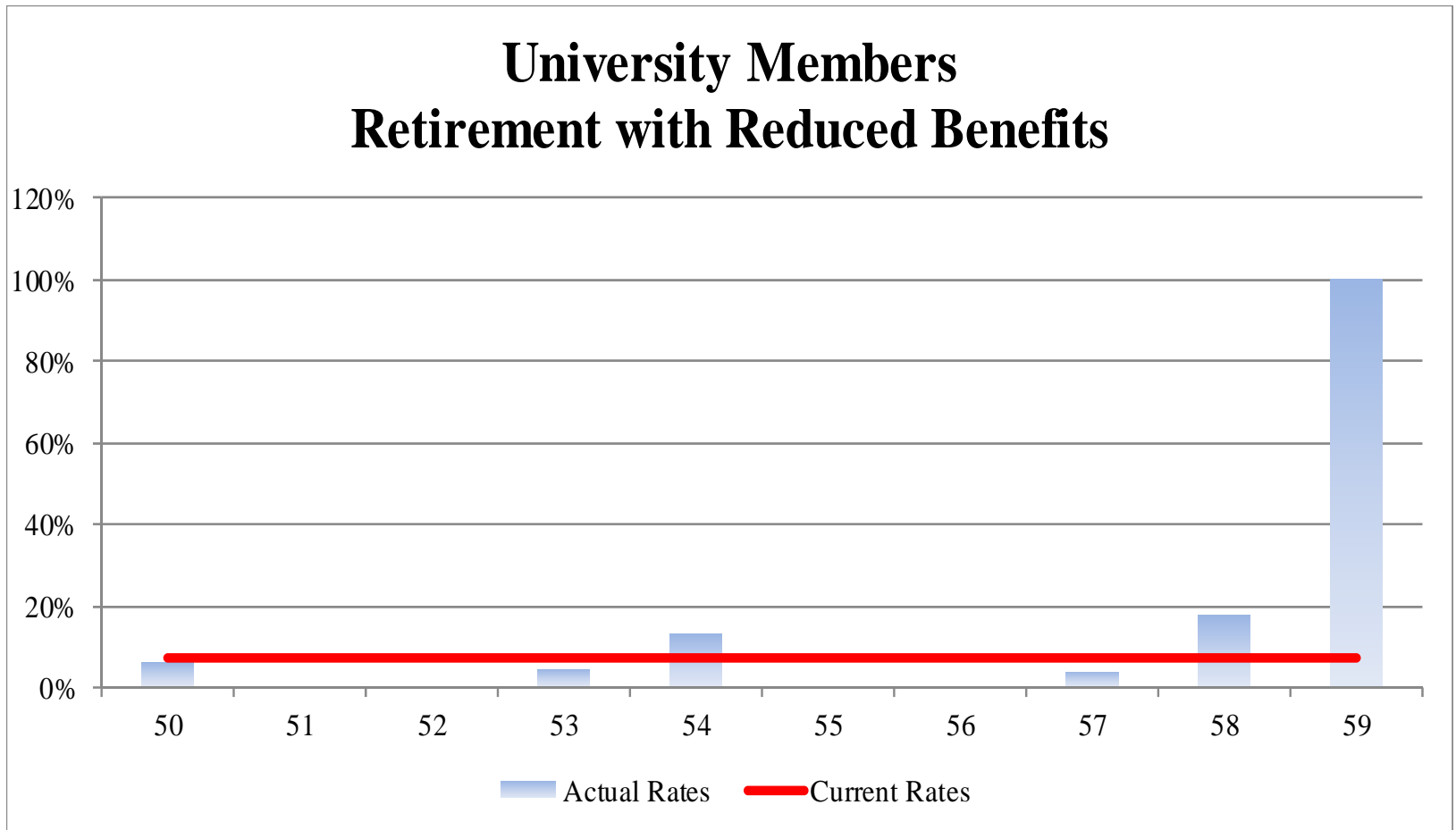




# Demographic Assumptions (Service Retirements)



## University Members Retirement with Reduced Benefits





# Demographic Assumptions (Service Retirements)



- First eligible for an unreduced retirement benefit
  - Experience yielded actual/expected ratios of 114% and 33% respectively for Non-University and University members
  - In general, there were more retirements than expected under age 50 and over age 60
  - Recommend updating current assumption for non-university members
  - University members represent a small declining portion of the membership, therefore recommend no change to the current assumption

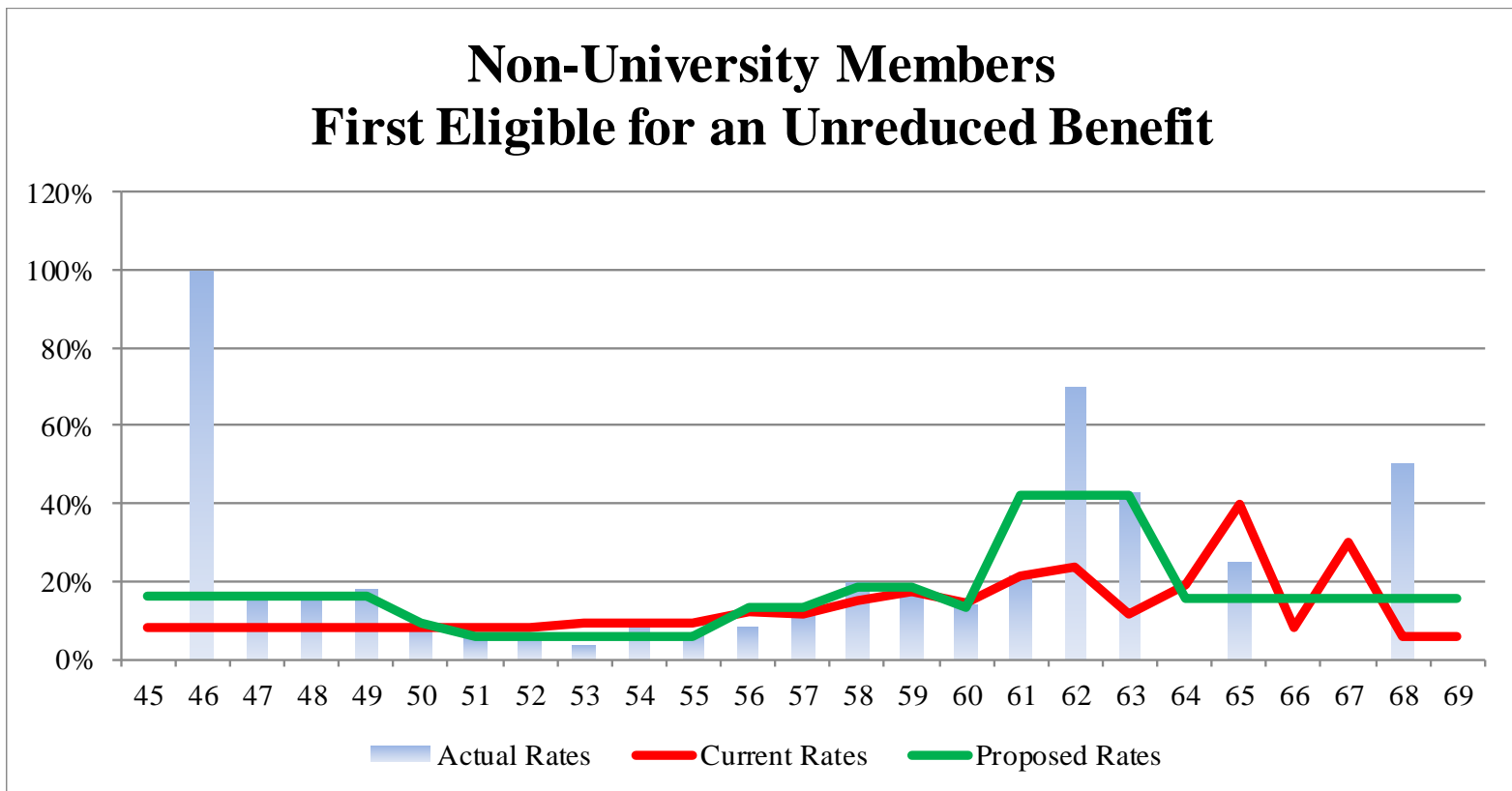




# Demographic Assumptions (Service Retirements)



## Non-University Members First Eligible for an Unreduced Benefit

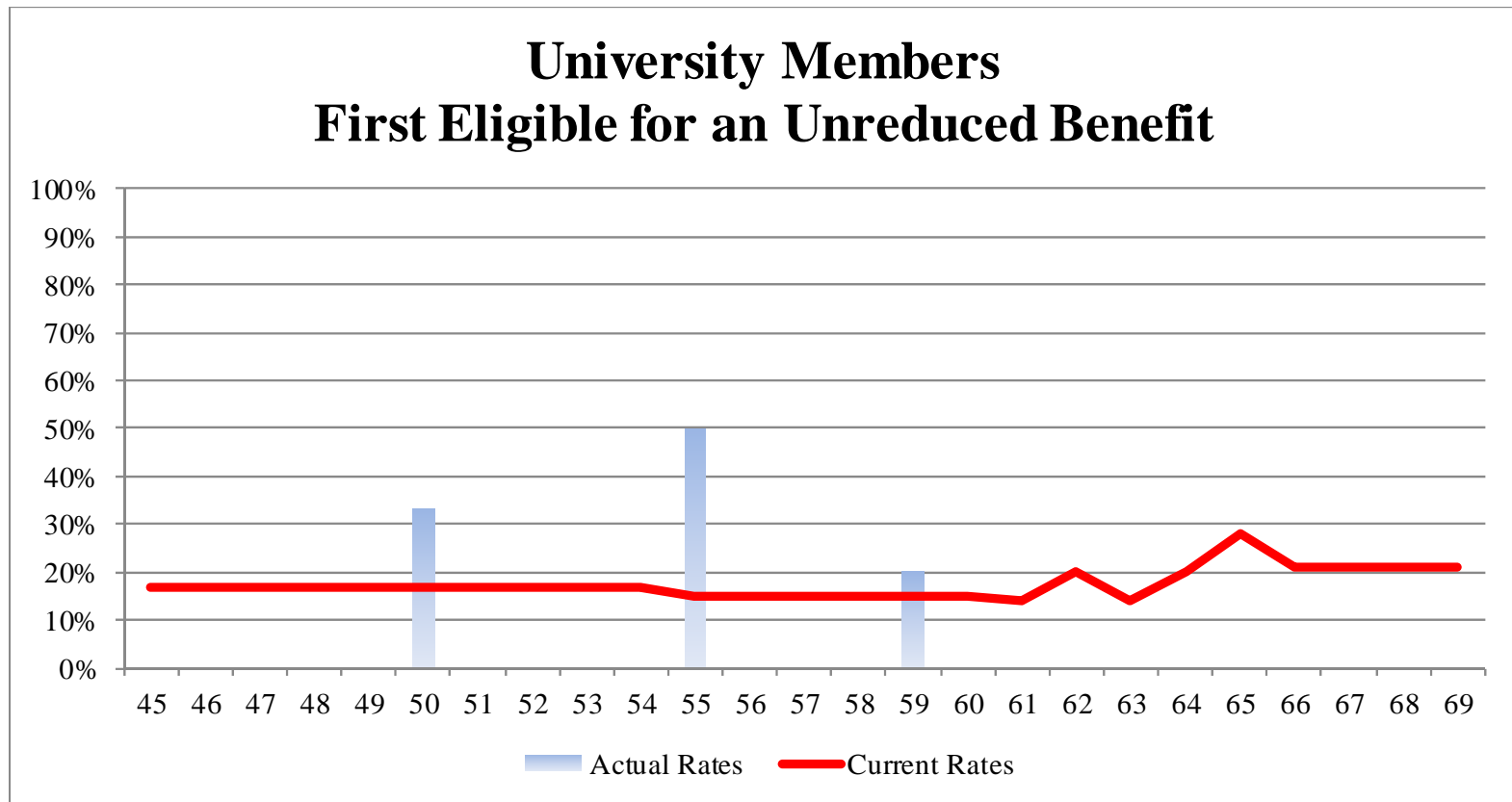




# Demographic Assumptions (Service Retirements)



## University Members First Eligible for an Unreduced Benefit





# Demographic Assumptions (Service Retirements)



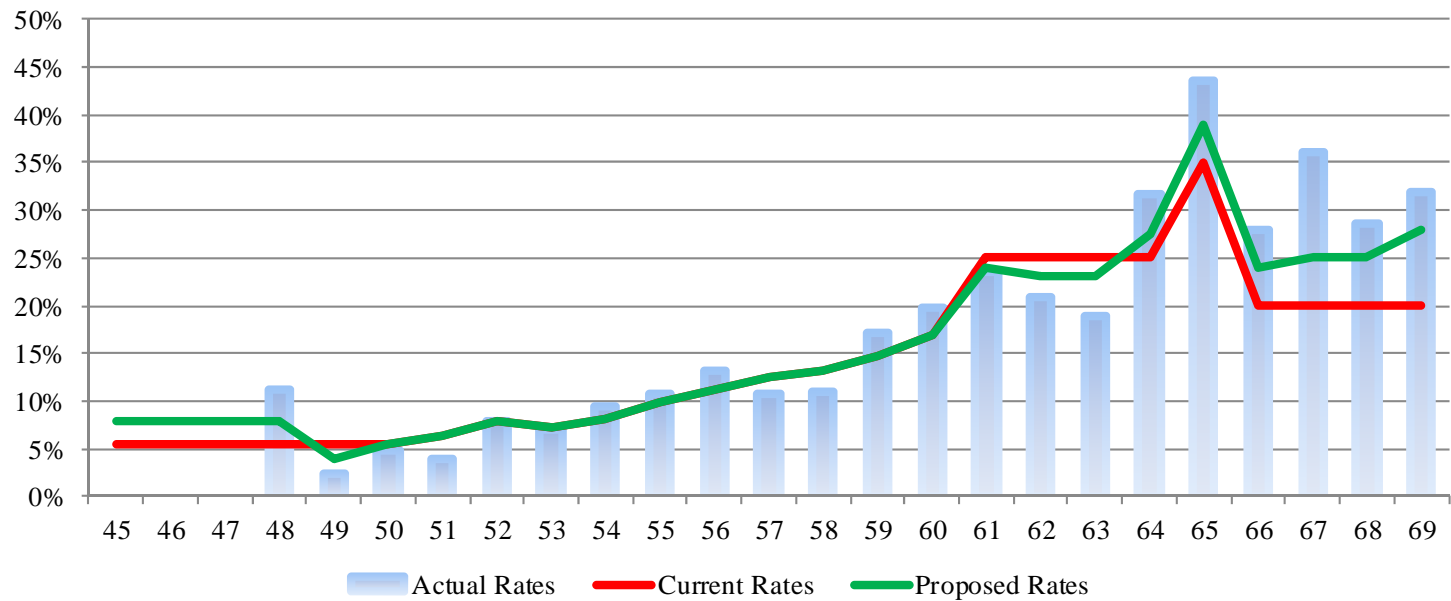
- Beyond first eligibility for an unreduced retirement benefit
  - Experience yielded actual/expected ratios of 102% and 82% respectively for Non-University and University members
  - Retirements for non-university members were greater than expected under age 50 and over age 60
  - Retirements for University members for ages 60 and over were less than assumed
  - Recommend updating current assumption for both non-university and university members



# Demographic Assumptions (Service Retirements)



### Non-University Members Beyond First Year Eligibility for an Unreduced Benefit

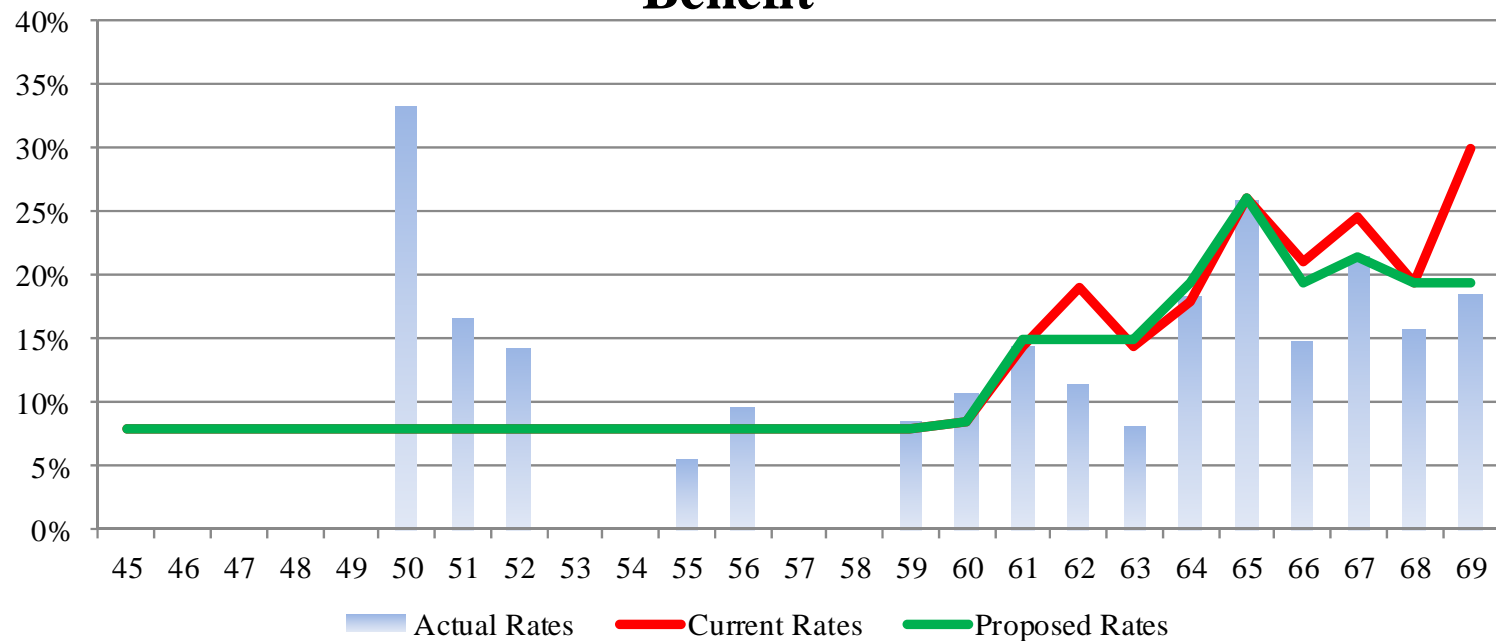




# Demographic Assumptions (Service Retirements)



## University Members Beyond First Year Eligibility for an Unreduced Benefit





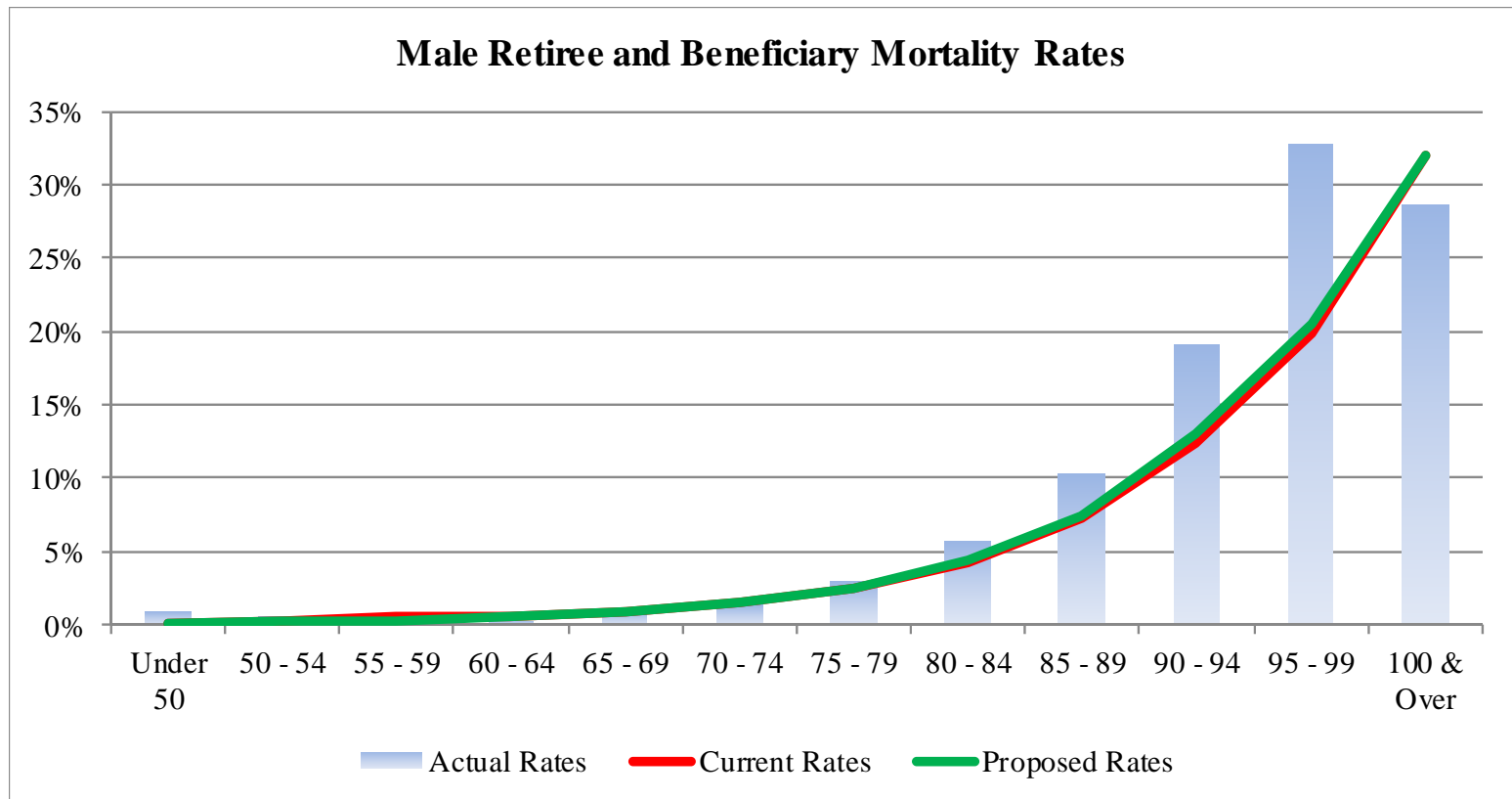
# Demographic Assumptions (Healthy Mortality)



- Experience yielded actual/expected ratios of 123% and 106% respectively for healthy male and female mortality experience
- Mortality table assumption must provide a margin for mortality improvement which is indicated by an actual/expected ratio greater than 100%
- Recommend change in healthy mortality to the RP-2000 Healthy Combined Mortality Table projected to 2022 adjusted for partial credibility setback for two years for both males and females
- Actual/expected ratio under proposed assumption is 122% and 122% for males and females respectively provides a significant margin for improvement
- Active mortality experience is not credible to develop a unique mortality assumption, therefore active mortality follows the same assumption as the healthy post-retirement mortality assumptions.

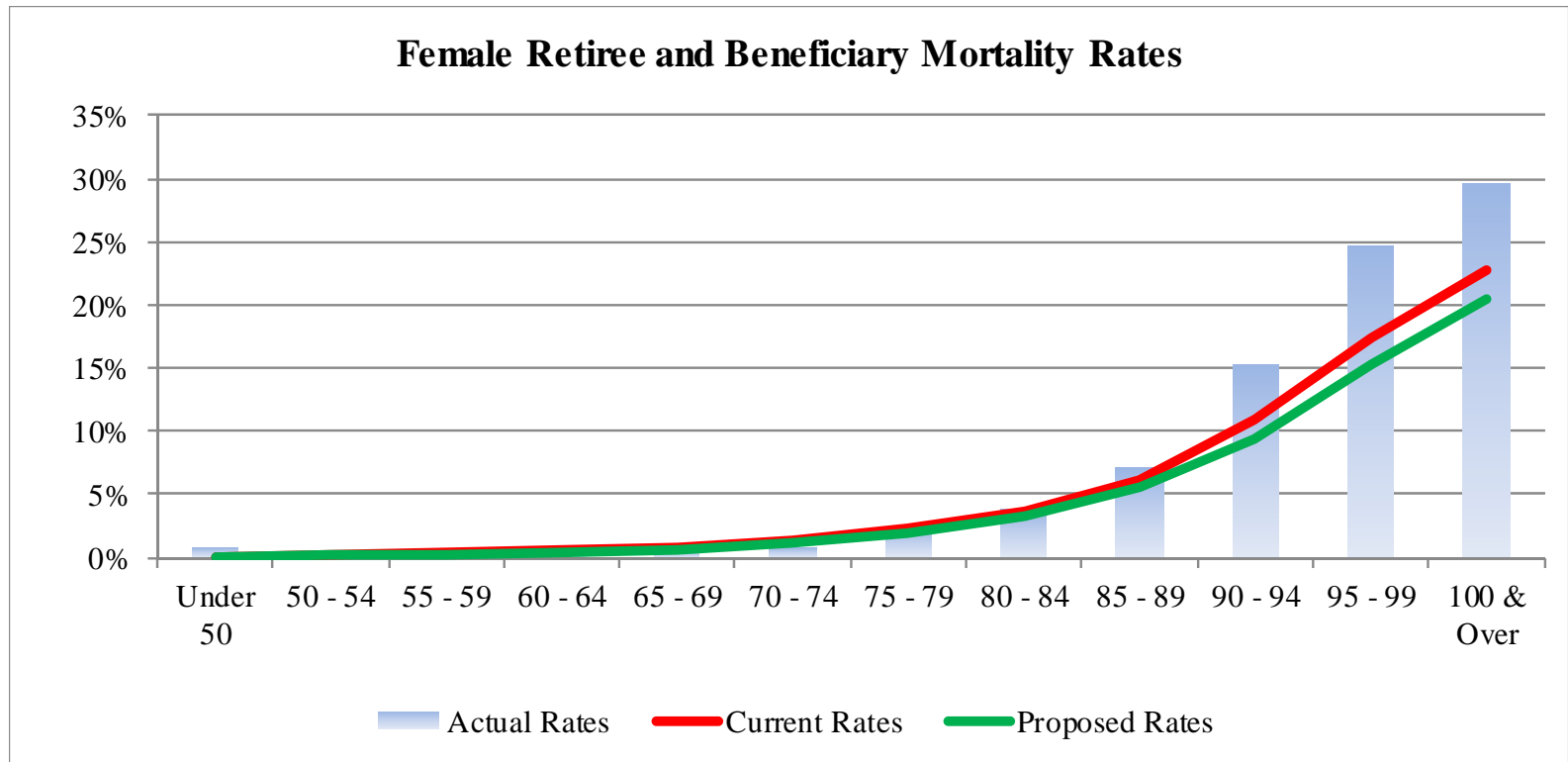


# Demographic Assumptions (Healthy Mortality)





# Demographic Assumptions (Healthy Mortality)







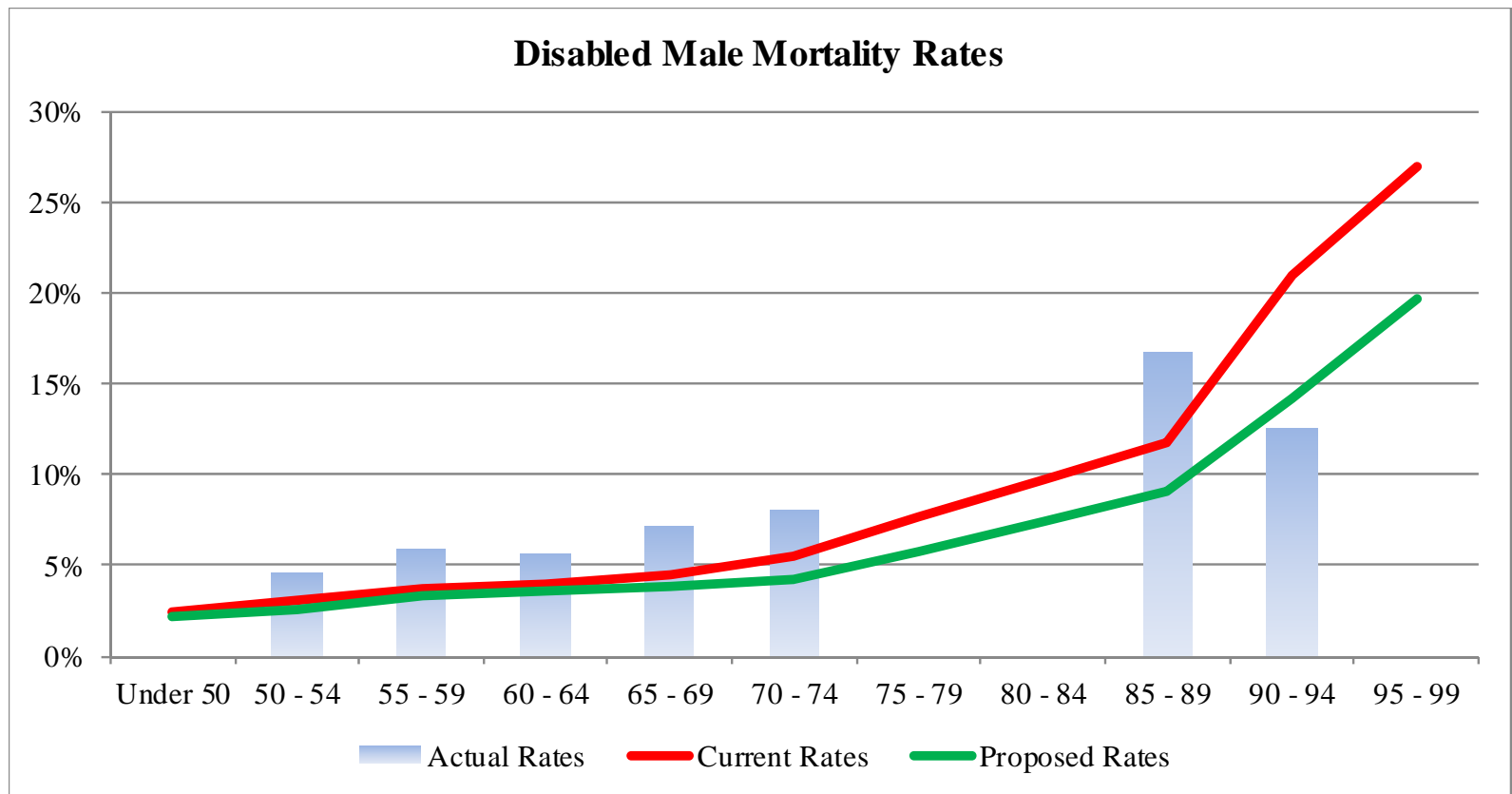
# Demographic Assumptions (Disabled Mortality)



- Experience yielded actual/expected ratios of 88% and 89% respectively for disabled male and female mortality experience
- Recommend change to the RP-2000 Disabled Mortality Table projected to 2022 using the BB projection scale, set back 3 years for males and set forward 2 years for females to maintain consistency with healthy mortality assumptions
- Actual/expected ratios under proposed assumption is 111% for both disabled males and females

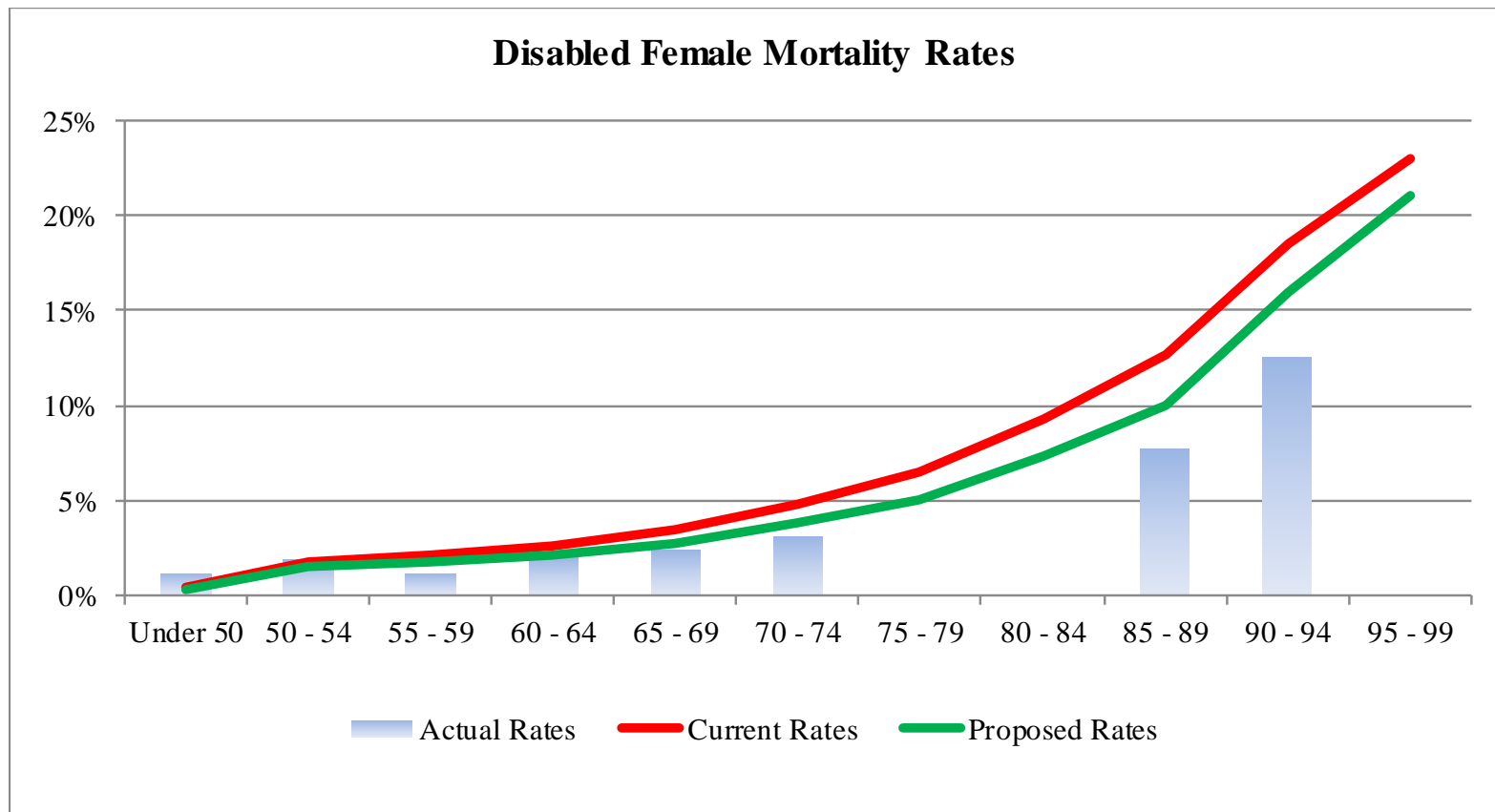


# Demographic Assumptions (Disabled Mortality)





# Demographic Assumptions (Disabled Mortality)





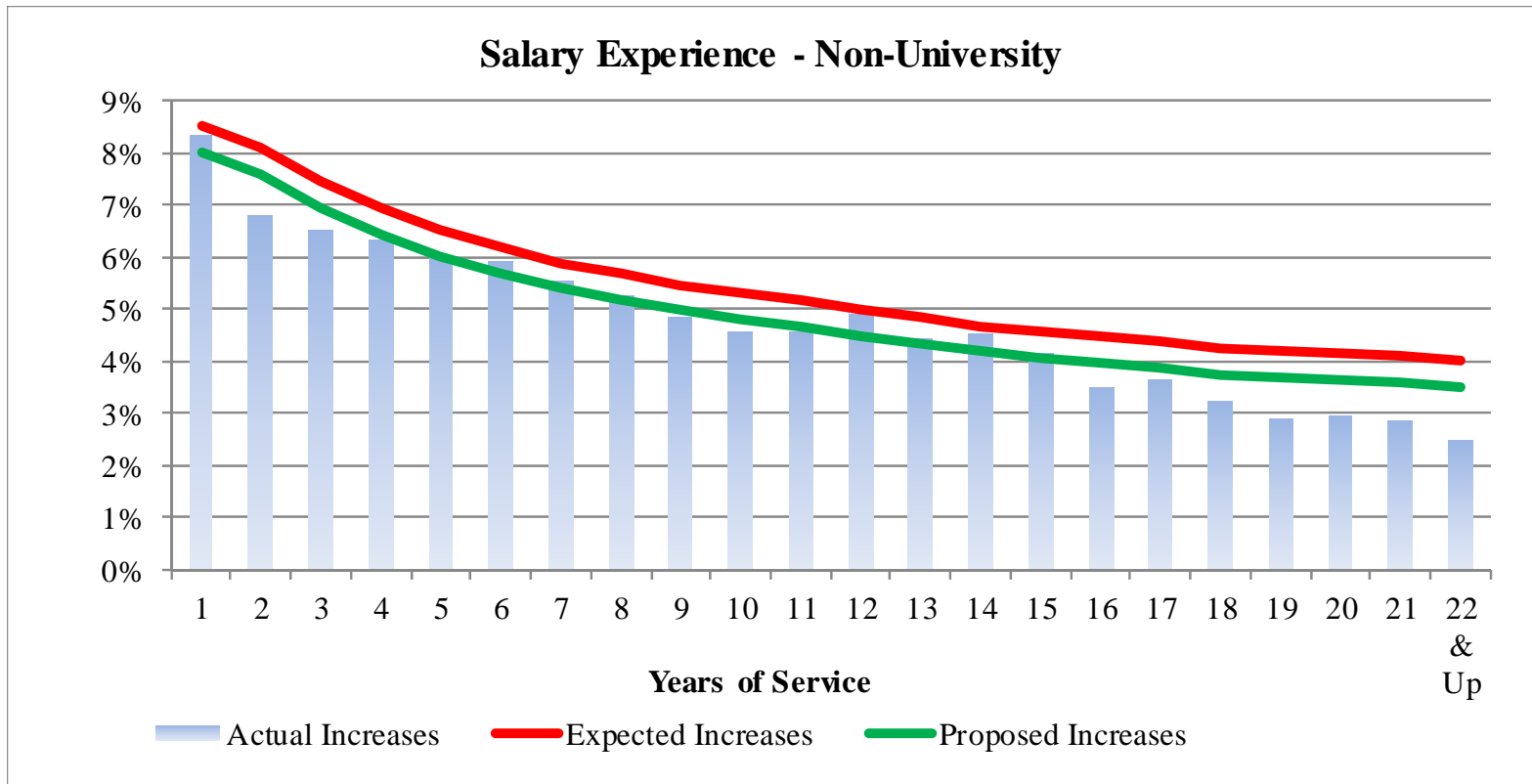
## Demographic Assumptions (Salary Increase Experience)



- Salary increases were less than expected for the investigation period.
- This is primarily due to low wage growth during the experience period
- As a result, no changes to the merit component of the salary scales are recommended at this time.
- The decrease in real wage growth assumption (covered later) was reflected in the final salary scales.

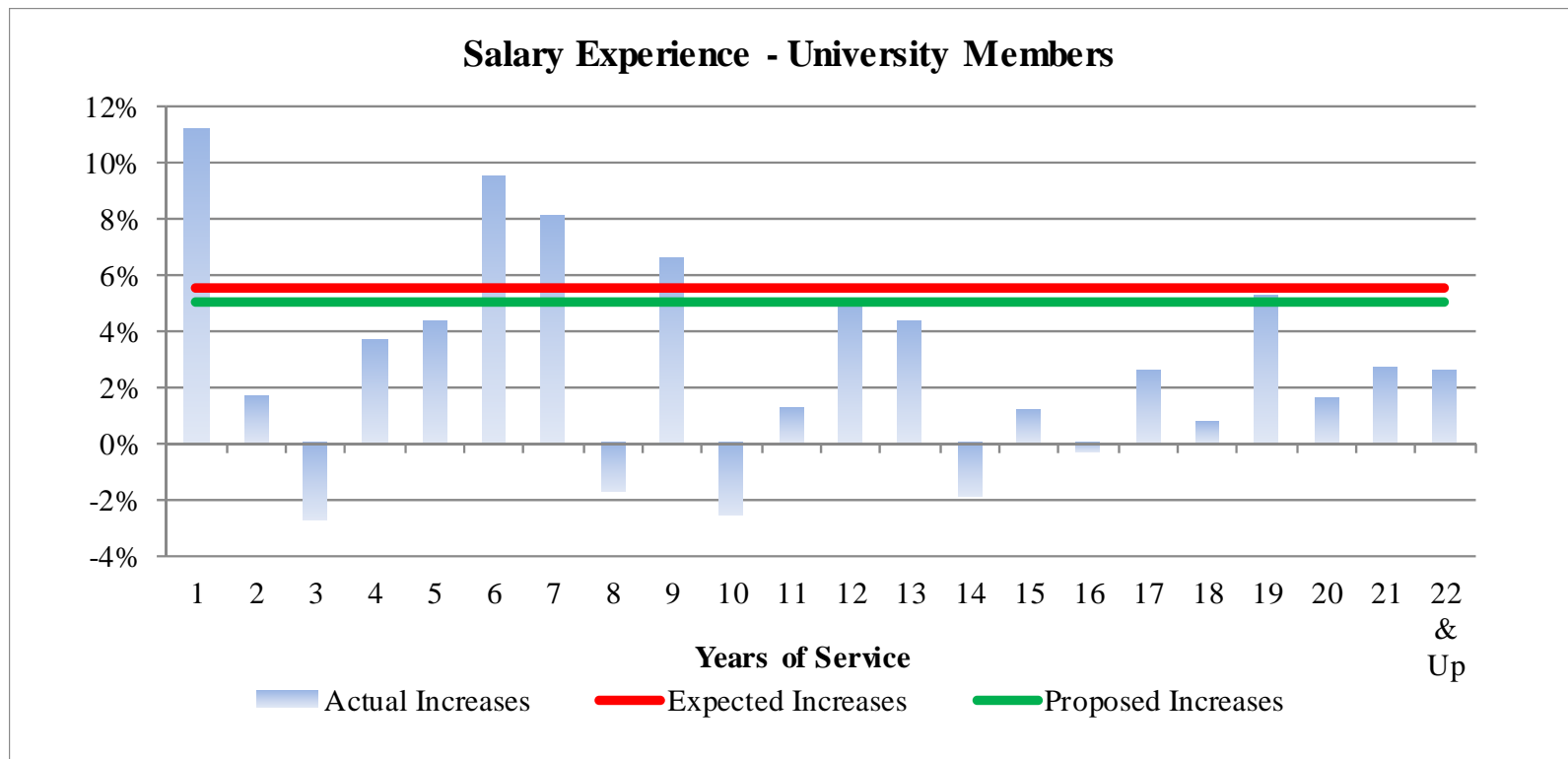


# Demographic Assumptions (Salary Increase Experience)





# Demographic Assumptions (Salary Increase Experience)





# Economic Assumptions

- Assumptions reviewed
  - Price inflation
  - Investment return
  - Wage inflation
- Actuarial Standard of Practice (ASOP) No. 27, *“Selection of Economic Assumptions for Measuring Pension Obligations”* provides guidance to actuaries in selecting economic assumptions for measuring obligations under defined benefit plans.
- Recommendations

Item	Current	Proposed
Price Inflation	3.25%	2.50%
Real Rate of Return	<u>4.50%</u>	<u>5.00%</u>
Investment Return	7.75%	7.50%
Price Inflation	3.25%	2.50%
Real Wage Growth	<u>0.75%</u>	<u>0.75%</u>
Wage Inflation	4.00%	3.25%

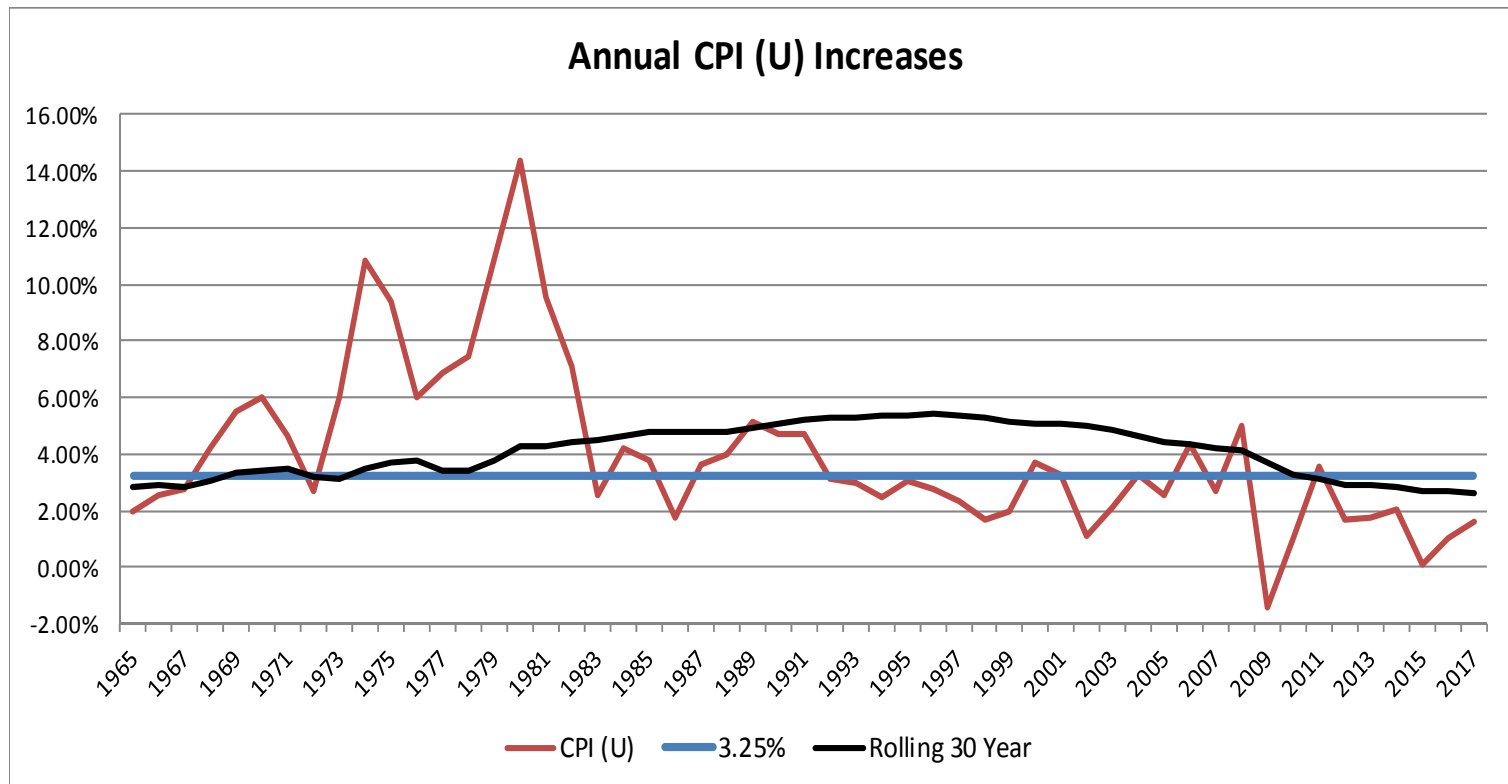


# Economic Assumptions

## Price Inflation



- Current assumption: 3.25%
- Historical data: Annual CPI (U) Increases







# Economic Assumptions

## Price Inflation



- Historical data: Annual CPI (U) Increases

Period	Average Annual Rate of Inflation
2007 – 2017	1.63%
1997 – 2017	2.14%
1987 – 2017	2.60%
1977 – 2017	3.55%
1967 – 2017	4.07%
1957 – 2017	3.67%
1926 – 2017	2.91%



# Economic Assumptions

## Price Inflation



➤ Bond Market Expectation of Inflation

Years to Maturity	Bond Nominal Yield	TIPS Nominal Yield	Breakeven Rate of Inflation
10	2.32%	0.55%	1.77%
20	2.65%	0.84%	1.82%
30	2.88%	1.01%	1.88%



# Economic Assumptions Price Inflation



➤ Recommendation:

Price Inflation Assumption	
Current	3.25%
Reasonable Range	2.00% - 3.00%
Recommended	2.50%



# Economic Assumptions Investment Return



## ➤ Current Assumption

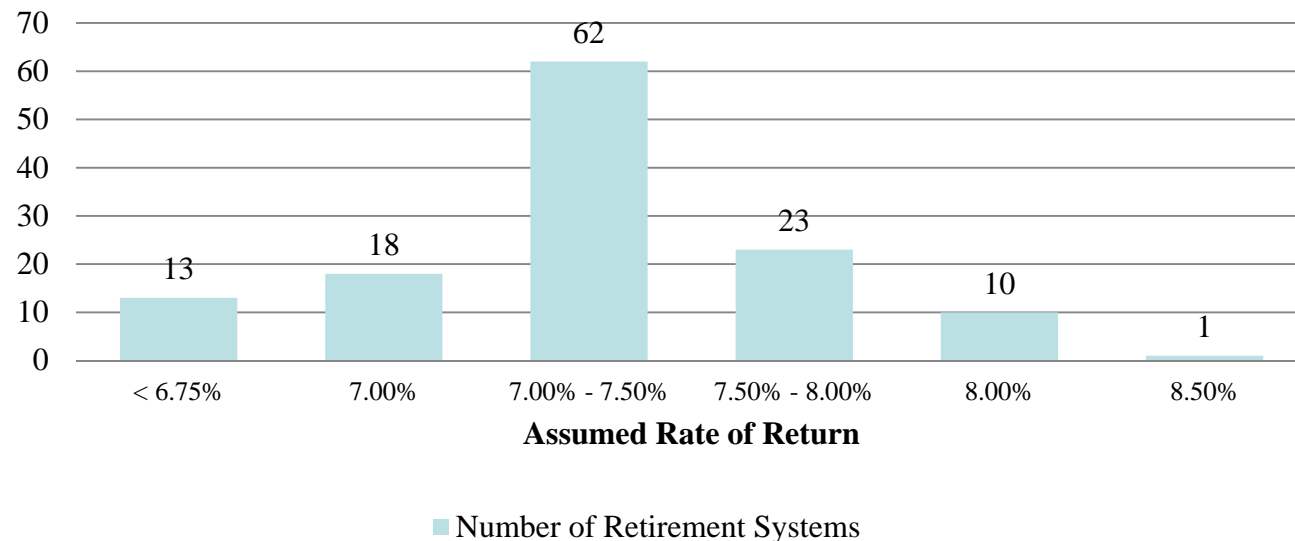
- |                                    |              |
|------------------------------------|--------------|
| ▪ Price inflation                  | 3.25%        |
| ▪ Real rate of return              | <u>4.50%</u> |
| ▪ Total return (net of investment) | 7.75%        |



# Economic Assumptions Investment Return



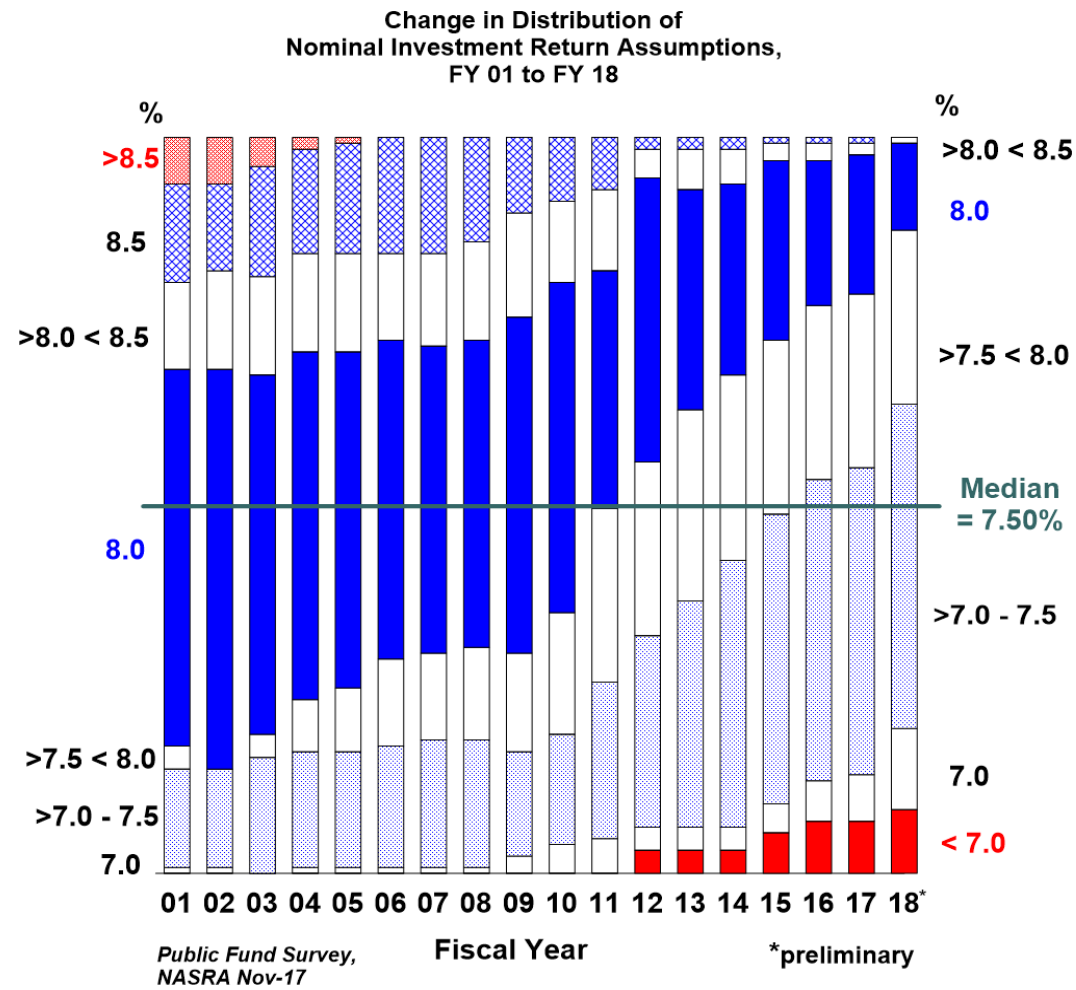
**NASRA Issue Brief: Public Pension Plan Investment Return Assumption**



The average assumed rate of return among Public Retirement Systems is 7.32% according to the February 2018 NASRA Issue Brief: “Public Pension Plan Investment Return Assumptions”



# Economic Assumptions Investment Return





# Economic Assumptions Investment Return



## ➤ Recent Experience

Nominal Total Rate of Return					
Year Ending 6/30	Market Value	Actuarial Value	Year Ending 6/30	Market Value	Actuarial Value
2000	7.8%	12.8%	2009	(20.8)%	(10.3)%
2001	(5.1)%	9.2%	2010	12.9%	9.8%
2002	(7.3)%	3.8%	2011	21.7%	(0.1)%
2003	6.2%	1.6%	2012	2.2%	3.2%
2004	13.3%	2.1%	2013	12.9%	12.0%
2005	8.0%	2.7%	2014	17.1%	13.2%
2006	8.9%	8.5%	2015	4.6%	9.6%
2007	17.6%	10.2%	2016	2.1%	8.8%
2008	(4.9)%	7.2%	2017	11.9%	8.2%



# Economic Assumptions Investment Return



## ➤ Recent Experience

Nominal Total Rate of Return		
Year Ending 6/30	Market Value	Actuarial Value
<b>Average</b>	<b>5.9%</b>	<b>6.4%</b>
<b>15 Year Avg.</b>	<b>7.1%</b>	<b>5.6%</b>
<b>10 Year Avg.</b>	<b>5.3%</b>	<b>5.9%</b>
<b>5 Year Avg.</b>	<b>9.6%</b>	<b>10.3%</b>





# Economic Assumptions Investment Return



- Stochastic projection expected range of real rates of return, net of expenses (RVK)

Time Span In Years	Mean Real Return	Standard Deviation	Real Returns by Percentile				
			5 <sup>th</sup>	25 <sup>th</sup>	50 <sup>th</sup>	75 <sup>th</sup>	95 <sup>th</sup>
1	4.35%	12.95%	(15.51)%	(4.74)%	3.55%	12.56%	26.91%
5	3.71%	5.74%	(5.45)%	(0.24)%	3.55%	7.49%	13.41%
10	3.63%	4.05%	(2.90)%	0.86%	3.55%	6.32%	10.43%
20	3.59%	2.86%	<b>(1.05)%</b>	1.64%	3.55%	5.50%	8.37%
30	3.58%	2.34%	(0.22)%	1.99%	3.55%	5.14%	7.47%
50	3.57%	1.81%	0.61%	<b>2.34%</b>	3.55%	<b>4.78%</b>	6.57%

- Based on current capital market assumptions and policy target asset allocation.



# Economic Assumptions

## Investment Return



- Stochastic projection expected range of real rates of return, net of expenses (Horizon Survey)

Time Span In Years	Mean Real Return	Standard Deviation	Real Returns by Percentile				
			5 <sup>th</sup>	25 <sup>th</sup>	50 <sup>th</sup>	75 <sup>th</sup>	95 <sup>th</sup>
1	5.72%	11.74%	(12.42)%	(2.49)%	5.07%	13.22%	26.06%
5	5.20%	5.21%	(3.15)%	1.62%	5.07%	8.64%	13.99%
10	5.14%	3.68%	(0.81)%	2.62%	5.07%	7.58%	11.30%
20	5.10%	2.60%	<b>0.88%</b>	3.33%	5.07%	6.84%	9.44%
30	5.09%	2.12%	1.64%	3.65%	5.07%	6.51%	8.62%
50	5.08%	1.65%	2.40%	<b>3.97%</b>	5.07%	<b>6.19%</b>	7.81%



# Economic Assumptions Investment Return



- Recommendation
  - ASOP No. 27 approach
  - Projection results – 50 years

Item	25 <sup>th</sup> Percentile	50 <sup>th</sup> Percentile	75 <sup>th</sup> Percentile
Real Rate of Return	3.97%	5.07%	6.19%
Inflation	<u>2.50%</u>	<u>2.50%</u>	<u>2.50%</u>
Net Investment Return	6.47%	7.57%	8.69%

- Capital Market Assumptions are net of investment expense



# Economic Assumptions Investment Return



- Recommend reducing the assumed rate of return from 7.75% to 7.50%

Investment Return Assumption	
Current	7.75%
Recommended	7.50%

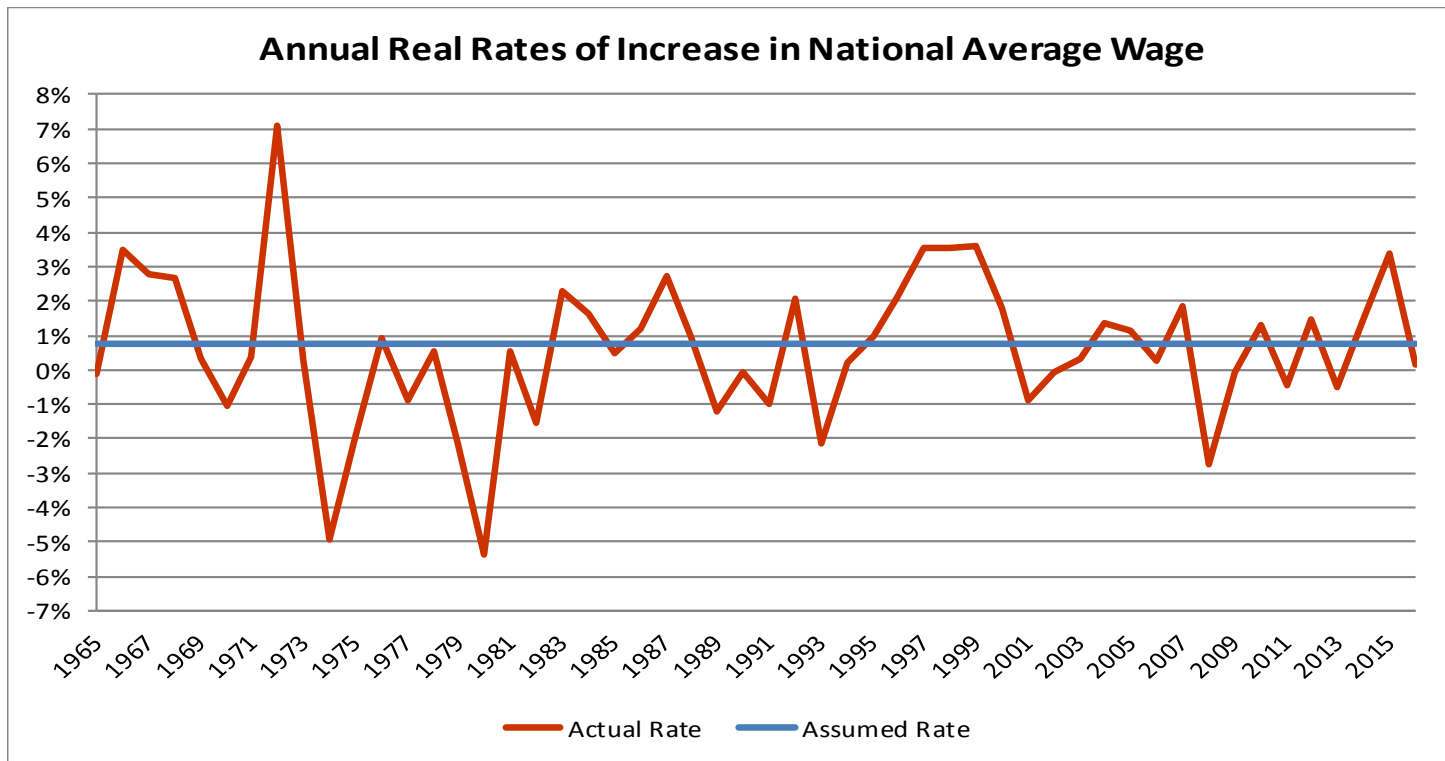


# Economic Assumptions

## Wage Inflation



- Current assumption: 4.00%, which is 0.75% above prior price inflation assumption of 3.25%
- Social Security Administration data





# Economic Assumptions

## Wage Inflation



### ➤ Historical Experience

Period	Wage Inflation	Price Inflation	Real Wage Growth
2006-2016	2.33%	1.74%	0.58%
1996-2016	3.20	2.18	1.00
1986-2016	3.50	2.66	0.82
1976-2016	4.24	3.68	0.54
1966-2016	4.68	4.10	0.56



# Economic Assumptions

## Wage Inflation



- Social Security 75 year projection of national wage growth assumption is 1.2% greater than price inflation.
- Recommendation

Wage Inflation Assumption		
Current	4.00%	
	Reasonable Range	
Real Wage Growth	0.50%	1.50%
Inflation	<u>2.50%</u>	<u>2.50%</u>
Total	3.00%	4.00%
Recommended	3.25%	



# Payroll Growth Assumptions



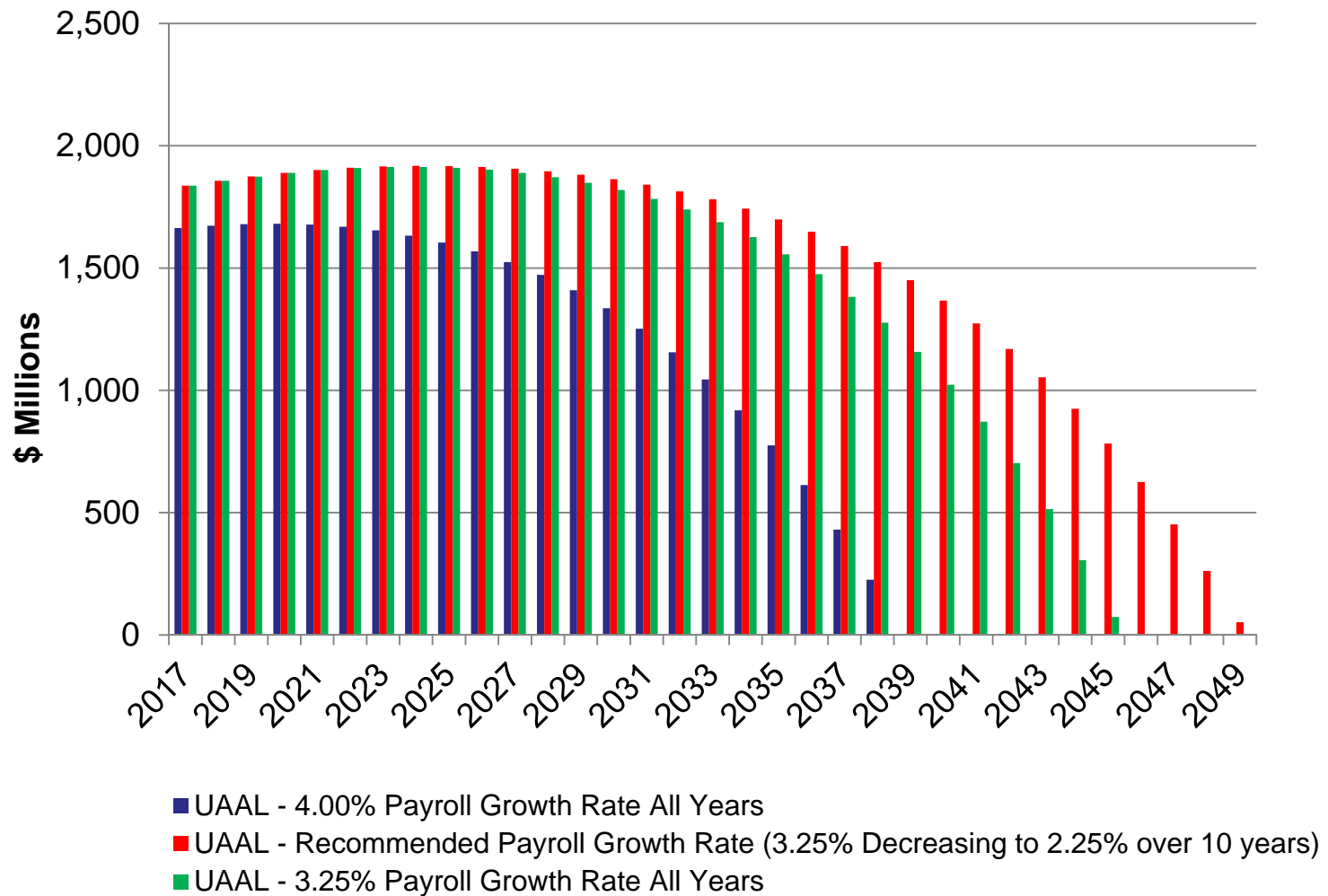
## ➤ Method Changes

- Since 2009 payroll growth has only averaged 2.25%
- Decreased payroll growth assumption from 4.00% to 3.25% to be consistent with wage inflation assumption with a step down to 2.25%



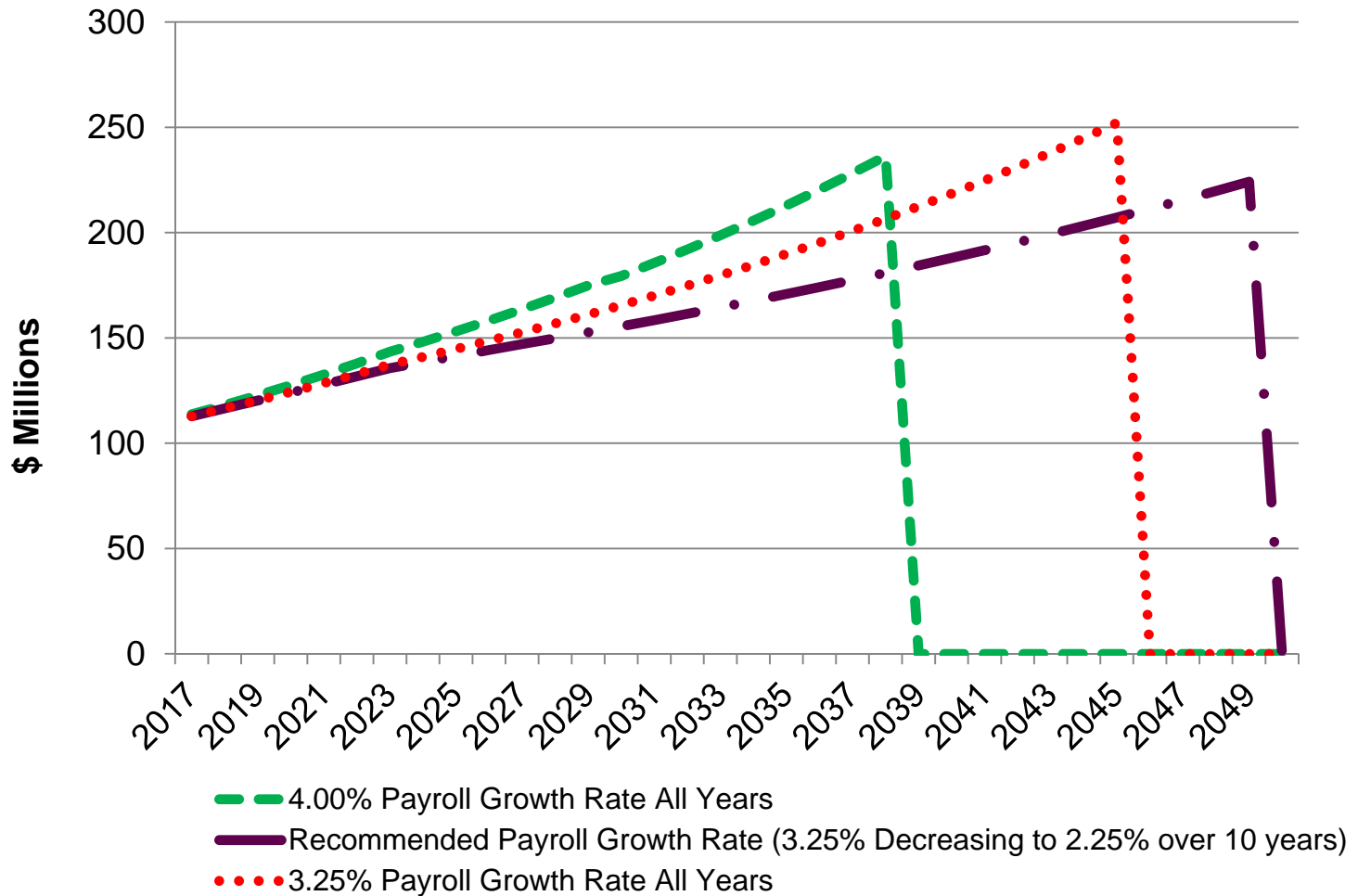


# Unfunded Actuarial Accrued Liability Balance





# Amortization of Unfunded Actuarial Accrued Liability





## Effective Amortization Period

- Actuarial valuations are on closed groups and do not take into account new hires
- Tier Two members have a lower normal cost rate
- As Tier One members terminate or retire and are replaced by a Tier Two member, more money will be available to amortize unfunded accrued liability
- This results in amortizing the unfunded actuarial accrued liability faster than what is determined by the valuation
- Effective amortization period is 31 years assuming recommended payroll growth assumption (3.25% decreasing 0.1% per year for 10 years, then remaining at 2.25%)
- Effective amortization period is 28 years assuming payroll growth assumption of 3.25% for all years



# Effective Amortization Period

	(A)	(B)	(C)	(D)	(E)	(F)	(A)x(E) + (B)x(F)
Year	Payroll for Current Employees	Payroll for Future Employees	Total Payroll	Total Rate	UAAL Contributions for Current Employees	UAAL Contributions for Future Employees	UAL Contribution
2017	812,303,078	0	812,303,078	19.51%	9.33%	9.83%	75,787,877
2018	758,144,084	80,558,844	838,702,928	19.61%	9.43%	9.93%	79,492,480
2019	716,973,348	148,148,722	865,122,070	19.71%	9.53%	10.03%	83,186,877
2020	680,609,978	210,898,315	891,508,293	19.81%	9.63%	10.13%	86,906,740
2021	647,764,313	270,043,475	917,807,788	19.91%	9.73%	10.23%	90,652,915
2022	617,304,014	326,661,296	943,965,310	20.01%	9.83%	10.33%	94,425,096
2023	589,251,199	380,673,157	969,924,356	20.11%	9.93%	10.43%	98,216,854
2024	562,965,469	432,661,882	995,627,351	20.11%	9.93%	10.43%	101,029,105
2025	537,821,431	483,194,418	1,021,015,849	20.11%	9.93%	10.43%	103,802,846



# Impact of Recommendations



	Valuation July 1, 2017	Demographic Assumption Changes	Economic & Demographic Assumption Changes
<b>Employer Contribution Rate:</b>			
Normal Rate	1.67%	2.07%	1.70%
Admin. Expense Load	0.33%	0.33%	0.33%
UAAL	<u>9.36%</u>	<u>8.96%</u>	<u>9.33%</u>
Total Statutory Employer Rate	11.36%	11.36%	11.36%
Actuarial Accrued Liability*	\$5,636,842	\$5,720,959	\$5,810,410
Actuarial Value of Assets*	<u>3,973,519</u>	<u>3,973,519</u>	<u>3,973,519</u>
UAAL*	\$1,663,323	\$1,747,440	\$1,836,891
Amortization Period	22	25	33

\* In Thousands